

COPY

1

(CERTIFIED TAPE TRANSCRIPT)

NATIONAL PETROLEUM COUNCIL

x - - - - - x

MEETING

x - - - - - x

Wednesday,  
December 15, 1999

Washington, D.C.

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

AGENDA  
Wednesday, December 15, 1999  
Dolley Madison Ballroom  
The Madison Hotel  
Fifteenth and M Streets, NW  
9:00 a.m.

- I. Call to Order and Introductory Remarks.  
Joe B. Foster, Chair, National Petroleum Council.
- II. Memorial Resolution in Honor of Leon Hess.  
Presented by Henry A. Rosenberg, Jr.
- III. Memorial Resolution in Honor of Collis P. Chandler, Jr.  
Presented by Cortlandt S. Dietler.
- IV. Consideration of the Proposed Final Report of the NPC Committee on Natural Gas.  
Peter I. Bijur, Chair, NPC Committee on Natural Gas.
- V. Remarks of the Honorable T.J. Glauthier, Deputy Secretary of Energy.
- VI. Progress Report of the NPC Committee on Refining.  
Donald H. Daigle, Chair, Coordinating Subcommittee of the NPC on Critical Infrastructure Protection.
- VII. Progress Report of the NPC Committee on Critical Infrastructure Protection.  
Hon. Richard B. Cheney, Chair, NPC Committee on Critical Infrastructure Protection.
- VIII. Reports of NPC Administrative Committees:
  - A. Finance Committee.  
Kenneth L. Lay, Chair.
  - B. Nominating Committee.  
Ray L. Hunt, Chair.
- IX. Discussion of Any Other Business Properly Brought Before the National Petroleum Council.
- X. Adjournment.

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

## PANEL MEMBERS

Joe B. Foster, Chair, Natural Petroleum Council.  
Chairman and Chief Executive Officer, Newfield  
Exploration Company.

H. Leighton Steward, Vice Chair, NPC Committee on  
Natural Gas. Vice Chairman of the Board,  
Burlington Resources, Inc.

Peter I. Bijur, Chair, NPC Committee on Natural  
Gas. Chairman of the Board and Chief Executive  
Officer, Texaco Inc.

Hon. Robert W. Gee, Department of Energy.

Marshall W. Nichols, Executive Director, Natural  
Petroleum Council.

Hon. Richard B. Cheney, Chair, NPC Committee on  
Critical Infrastructure Protection. President  
and Chief Executive Officer, Halliburton Company.

Archie W. Dunham, Vice Chair, Natural Petroleum  
Council. Chairman, President and Chief Executive  
Officer, Conoco Inc.

Hon. T.J. Glauthier, Deputy Secretary of Energy,  
Department of Energy.

- oOo -

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

P-R-O-C-E-E-D-I-N-G-S

CHAIRMAN FOSTER: Welcome to the meeting of the National Petroleum Council, Wednesday, December 15, 1999, at the Madison Hotel, scheduled to start at 9:00 a.m. Let's get the meeting underway. My name is Joe Foster, Chairman of the National Petroleum Council. As is our custom, check-in was outside the door, and that'll serve as our official attendance record. If there's no objection, I'll dispense with the roll call for this meeting.

And let me introduce you now to the people sitting at this head table. On my right is -- far right is Leighton Steward, who's the Vice Chair of the Committee on Natural Gas. Next to him is the Chairman of that Committee, Peter Bijur, Texaco; and then Robert Gee from the Department of Energy. On the far left is Marshall Nichols, the Executive Director of the Council. Next to him is Dick Cheney, the Chairman of the Critical Infrastructure Study, which will be discussed a bit later on the

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 program. Archie Dunham, the Vice Chair of the  
2 Council. And then T.J. Glauthier of the DOE will  
3 be arriving a bit later, and he'll have some  
4 comments for us at that time. Secretary  
5 Richardson could not be here today.

6 If you have one of your agendas in  
7 front of you, we want to make a slight change in  
8 the agenda. The Memorial Resolutions which are  
9 mentioned there will be delayed until later in  
10 the program. John Hess has been delayed en route  
11 due to fog and will arrive a bit later. He  
12 wanted to be here for the Resolution pertaining  
13 to his father and we certainly want him to be  
14 here, so we'll do those two items a bit later in  
15 the meeting.

16 And the first item of business, then,  
17 is the presentation of the Report of the  
18 Committee on Natural Gas. These people have done  
19 a yeoman job about which much will be said later.  
20 Let me turn the podium over to Peter Bijur, the  
21 Chairman of that Committee, to make the  
22 introductory remarks.

1 MR. BIJUR: Joe, thank you very much.  
2 You'll have to pardon me. I've got a cold and my  
3 voice isn't doing too well, but just bear with  
4 me.

5 This is the culmination of a year's  
6 work, and a year of very tough work, trying to  
7 pull together a lot of disparate views within the  
8 industry. I think the team has done an  
9 outstanding job of putting together a piece of  
10 work that goes a long way to answering the  
11 questions about the future of natural gas in this  
12 country, but also poses a whole series of  
13 questions and issues for the future. And you'll  
14 see that as the presentation is made here this  
15 morning.

16 On behalf of myself and my Government  
17 Cochair, T.J. Glauthier, and the Cochairs for the  
18 project, Bill Wise and Leighton Steward, and the  
19 other members on the committee, I'm very pleased  
20 to have presented to you today the results of the  
21 1999 study.

22 This study was initiated a year ago by

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 the then-Secretary of Energy, Federico Pena, and  
2 was subsequently endorsed by Bill Richardson in  
3 November of 1998. Our committee was asked to  
4 address the potential for natural gas through  
5 2020 and beyond, particularly in light of the  
6 global climate issues and restructuring of the  
7 electricity industry. The study has identified  
8 both the opportunities and the issues associated  
9 with meeting a growing natural gas demand.

10 Our committee reviewed and approved the  
11 results of this study earlier this year in New  
12 Orleans, on November 8th. Today you will see the  
13 presentation that was made at that committee  
14 meeting, and will be asked to approve the report  
15 for submission to Secretary Richardson.

16 The study was accomplished through a  
17 subcommittee which was formed in the fall of last  
18 year. Since that time over 150 people from the  
19 industry and government have been directly or  
20 indirectly involved, and of course many, many  
21 more contributed. This effort was inclusive and  
22 was intensive, and, I might add, completed in

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 record time.

2 I'd like to take this opportunity to  
3 thank each of the study participants for their  
4 hard work. And I'd also like to thank the  
5 Council for the generous contribution of people  
6 and resources to make the study worthwhile.

7 At this time, I'm going to hand the  
8 meeting over to the Chair of the subcommittee,  
9 Rebecca Roberts. And the members of the  
10 subcommittee who, together making a team  
11 presentation, will give you the results of this  
12 study.

13 Becky?

14 MS. ROBERTS: Thank you, Peter. It is  
15 with great pleasure that our team is here today  
16 to present to you the results of the this study.  
17 As Peter mentioned, it's been a very  
18 collaborative effort. We've had many people that  
19 have put a lot of work into the study and we're  
20 proud to present the results to you today.

21 Before we get started, I have just one  
22 order of business. You have in front of you a



1 packet that contains the slides that we will be  
2 presenting today. Should be the most recent copy  
3 of the study in the packet, as well as an errata  
4 sheet that provides you with the changes that  
5 have been made since the November 16th addition.  
6 At the end of the errata sheet there are also a  
7 couple of changes that will be made, based on  
8 comments that we've received just in the last  
9 couple of days. So that will complete what we  
10 know so far, as far as the changes to the report,  
11 unless we have other comments today that would  
12 indicate additional changes.

13 May I ask if you're able to hear in the  
14 back all right? Okay, thank you very much.

15 Let me provide a little bit of  
16 background, if I may, on our approach to the  
17 study. As Peter mentioned, we had the committee  
18 that he chaired, the subcommittee that I chair  
19 with the Cochair, Bob Kripowicz from the  
20 Department of Energy. We also formed into three  
21 task groups to divide up the work.

22 The first task group was the Demand

1 Group, and that was headed by Matt Simmons and  
2 cochaired by Jim Kendell. The Supply Task Group  
3 was chaired by Tommy Nusz and cochaired by Guido  
4 De Horatiis. And the Transmission and  
5 Distribution Task Group was chaired by Sue  
6 Ortenstone and cochaired by Joan Heinkel.

7 Each of these groups involved many,  
8 many people from all segments of the industry in  
9 analyzing the results of the 1992 study, as well  
10 as making projections and assumptions that can be  
11 used in predicting what our outcome will be  
12 through 2010, 2015 and beyond.

13 I'd also like to point out that we used  
14 Energy and Environmental Analysis, Inc. That was  
15 Harry Vidas (ph.). This was the organization  
16 that provided the econometric model that was used  
17 in the 1992 study. We also used it in this  
18 study. It provided a good basis for comparison  
19 to get us started in this current study. And  
20 I'll talk just a little bit about that in a  
21 minute.

22 Before I leave the organization, I'd

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1     also like to point out that we had a team that  
2     was called our Data Integration Team that has put  
3     enormous time and effort into completing this  
4     study, and I'd just like to recognize those guys.  
5     Most of them are here today. John Hull at  
6     Gilliard; Travis Stice, Blaise Poole, Harvey  
7     Harmon, Paul Kelly, Mark LeCroy (ph.), and Wayne  
8     Johnson. These people had dedicated almost full-  
9     time the last three months into getting this  
10    report written, and I appreciate it very much.

11               We began our analysis with assumptions  
12    that were incorporated into the model, the  
13    econometric model. This is a slide that just  
14    gives you an overview of just some very basic  
15    assumptions. But we did spend quite a bit of  
16    time putting current data into the model,  
17    building assumptions that you'll hear more about  
18    from each of the task groups.

19               We took a different approach from prior  
20    studies in that we did not build scenarios. We  
21    did build a reference case, and then we tested  
22    each of the major assumptions against that

1 reference case. This was done in order to let  
2 you, the reader of the report, make your own  
3 conclusions about where you think this business  
4 is headed and what the key issues are. So as  
5 you'll see later on, we will, for example, with  
6 GDP growth, in our reference case we used 2.5  
7 percent. But then we tested it at 3 percent and  
8 at 2 percent, and this gave us some direction for  
9 some of the critical factors. And after we hear  
10 the presentations from the task group report,  
11 I'll provide a little more information on that.  
12 But what you'll see is a range of outcomes.

13 And we also in our analysis focused on  
14 the years 1999 through 2010. We have an extended  
15 view through 2015. This was a period at which we  
16 began to feel that our assumptions were to be  
17 tested a little bit more, a little less definite.  
18 But we still present this range of outcomes  
19 through 2015.

20 Beyond 2015, we have some comments  
21 about sustainability. We did not build into our  
22 analysis, our model, the data beyond 2015. So

1     you'll hear -- our report generally will provide  
2     information through 2010 and, through 2015, and  
3     comments beyond that.

4             I'll turn the presentation over to our  
5     task group representatives. Our first one is  
6     Wayne Johnson, who's on the board of Simmons and  
7     Company, to present the demand key findings.  
8     Wayne is -- he calls himself the Old Gas Man.  
9     Wayne was the wisdom in our group and provided a  
10    lot of balance and history for us. It was very  
11    important in our analysis.

12            Wayne?

13            MR. JOHNSON: Thank you, Becky. You  
14    left out the word retired, which goes between Old  
15    and Gas.

16            (Laughter)

17            MR. JOHNSON: There are three key  
18    findings made by the Demand Committee as a result  
19    of our study. The very first one resulted from  
20    an examination of the 1992 study, and concluded  
21    that rapid growth had exceeded the expectations  
22    of the '92 study.

1           This slide shows on the bottom line the  
2   1992 NPC low case. The low case was a very high  
3   conservation case that was put together at that  
4   time, and as you can see, it's far below the  
5   yellow line which represents actual, and it  
6   really missed the mark by a great distance.

7           The 1992 high case also missed the  
8   mark. There are two principal reasons for that.  
9   One, the economy grew somewhat faster than the  
10   NPC study had anticipated. Over the 1990 to 1999  
11   period, GDP increased at a rate of 2.6 percent;  
12   the study assumed 2.4 percent. The other reason  
13   for the change and probably an even larger reason  
14   is that conservation, though it continued,  
15   continued at a slower rate than had been  
16   anticipated by the study. We are still improving  
17   our conservation in this country, and we're  
18   getting more output per BTU of input. But the  
19   rate of improvement and the slope has changed,  
20   and it changed about in 1991.

21           Our second finding is that demand will  
22   increase by 32 percent between 1998 and 2010.

1 This slide shows how the various market segments  
2 will grow over the period to, 2010 and on, in the  
3 extended view, to 2015. And you will see that  
4 there is an improvement in all market segments.  
5 The largest increase is in industrial and in  
6 electricity generation.

7 This pie chart shows how the 7 PCF  
8 increase, which corresponds to a 32 percent  
9 increase in demand, breaks down. The largest  
10 segment, electricity generation, 47 percent.  
11 Industrial, 23; commercial, 11; and residential,  
12 19.

13 It's well to discuss the demand  
14 assumptions -- as I've already pointed out, the  
15 failure of the 1992 study to anticipate demand  
16 growth to 1998 and 1999 was due to the  
17 assumptions. And certainly all of us who have  
18 worked on that study are aware of the frailty of  
19 assumptions, and undoubtedly we have made some  
20 assumptions that will turn out to be incorrect as  
21 well. But let's look at what we've assumed on  
22 the demand side.

1           We're assuming that GDP will grow at  
2     2.5 percent per year. As I mentioned, the  
3     average from 1990 to 1998 has been 2.6 percent.  
4     In 1997 and 1998 we've had GDP growth of 3.9  
5     percent. It appears that GDP growth in 1999 will  
6     be 4 percent or slightly higher. So, there is a  
7     possible error. However, we also have not had a  
8     recession since 1992. It was very hard for the  
9     committee to decide when we would have our next  
10    recession and how severe it would be.

11           So what we have done is settled on the  
12    figure of 2.5 percent per year, which would  
13    include possibly one or two recessions in the  
14    period to 2010.

15           We are also assuming that 140 gigawatts  
16    of new gas fuel power will come on line by 2015.  
17    I believe the 2010 figure is 113. That's a lot  
18    of gas power. I spent some time during my youth  
19    calling on electric utilities trying to get them  
20    to burn gas. Usually you could finish your  
21    coffee before you were thrown out, but not  
22    always. Now gas is the fuel of choice, and gas



1 marketers are welcome at any electric utility..

2 We are also assuming that 70 percent of  
3 the new gas fuel power projects will be fuel  
4 switchable. That is to say that during peak  
5 periods on a gas system, they will switch to low  
6 sulfur distillate. At the present time most  
7 plants are not equipped to do that. But our  
8 feeling is that they will correctly analyze the  
9 situation and decide that they need to have  
10 alternate fuel oil equipment. That will put a  
11 strain on the oil supply system. At peak month  
12 by 2015, switching 70 percent of the gas-fired  
13 projects equates to 3.5 million barrels a day of  
14 low sulfur distillate. So, fuel switchers are  
15 going to have to acquire storage facilities and  
16 they're going to have to enter into contracts  
17 that will allow them to take deliveries of such  
18 large quantities during the winter peak period.

19 We're also assuming that no new nuclear  
20 facilities will be built. I don't think anybody  
21 has challenged that assumption. We presently  
22 have in this country nearly 100 gigawatts of

1 nuclear capacity. Thirty gigawatts of that 100  
2 will come up for relicensing during the study  
3 period. There has never been a nuclear plant  
4 relicensed in the United States. So there is no  
5 precedent for how such a proceeding would be  
6 conducted, what kind of evidence would be  
7 presented, and what kind of result might follow.  
8 So we have applied the rule of two, as I call it,  
9 and we have decided that 15 gigawatts of nuclear  
10 generation would retire and another 15 would get  
11 a license extension.

12 The difference of 15 gigawatts of  
13 nuclear power in terms of gas demand is  
14 approximately 800 BCF.

15 We are also assuming that coal capacity  
16 utilization will increase from the current 64  
17 percent to 75 percent. I need to explain just a  
18 little bit about how coal capacity utilization is  
19 figured. Basically, if you had a single plant  
20 and it ran 365 days a year, 24 hours a day, at  
21 full load, that would be a 100 percent capacity  
22 utilization. So obviously, if it ran 75 percent

1 of the days or at 75 percent of load, that would  
2 be a 75 percent load factor. We're assuming that  
3 we will see an increase, and our brethren in the  
4 electric industry have made it clear to us that  
5 this will be a difficult task. But there will be  
6 incentives for owners of coal plants to burn coal  
7 when they can and to push up their utilization  
8 rate.

9           There are obviously two sides to this  
10 issue, and it is a very important one. If  
11 utilization were to remain at 65 percent instead  
12 of the projected 75 percent, it would add 1,700  
13 B's to the gas demand in 2015.

14           Our third finding is that environmental  
15 regulations could add significant incremental  
16 demand. We based our study on environmental  
17 regulations as they currently exist, and we did  
18 not try to project what they might be at some  
19 point in the future. We are aware, of course, of  
20 the Kyoto Protocol, and of course there's a great  
21 deal of doubt as to just how the Kyoto Protocol  
22 would be implemented. We did not attempt to

1 study this issue, because it was not a currently  
2 applicable environmental regulation or law.

3 We were aware of two studies that have  
4 been conducted by other entities: one, the EIA  
5 has done a study showing that compliance would  
6 raise gas demand by 2 to 12 percent, depending on  
7 the scenario; and that EEI has done a study  
8 showing the gas demand would increase  
9 incrementally by 10 to 22 percent, again  
10 depending upon the scenario. And I guess our  
11 conclusion would be that future environmental  
12 regulations should be studied very carefully to  
13 measure their impact on gas demand.

14 And to talk about the challenges of  
15 meeting gas demand, I'll call on Travis Stice.

16 MR. STICE: Thank you, Wayne. Good  
17 morning, my name is Travis Stice, and I'm with  
18 Burlington Resources, and I've served as  
19 Assistant for the Chair for the Supply Task Group  
20 along with Ed Gilliard.

21 There are four key findings of the  
22 Supply Task Group, and I'll cover each finding

1 for the remainder of my talk.

2 The first key finding is the resource  
3 base is more than sufficient to provide an  
4 expected growth in U.S. demand well into the 21st  
5 century.

6 This slide depicts the total U.S. gas  
7 resource based, divided into the categories we  
8 used for our analysis. They categories are the  
9 same categories we used for the 1992 study. And  
10 these categories are: the proved resources,  
11 which is the most certain of the resource base  
12 categories and classically defined; old fields,  
13 which represent additional resources that  
14 represent growth in existing fields; we also have  
15 new fields, which are resources that are from,  
16 theoretically, conventional fields that are yet  
17 to be discovered; and then non-conventional,  
18 which are resources that require technologies  
19 different than conventional reservoirs, and  
20 includes things such as shales, coal bed methane,  
21 and tight gas reservoirs.

22 The total resource base is estimated at

1     1,466 TCF. Now, this represents an increase of  
2     171 TCF over the assessment made during the 1992  
3     study. Now if you account for the 124 TCF of  
4     production that occurred between 1992 and 1998,  
5     the current study resource base is 23 percent  
6     greater than the resource base estimated in the  
7     1992 study. Now, this increase is largely due to  
8     technology breakthroughs that have opened up new  
9     frontiers such as deep water in the Gulf of  
10    Mexico, and have provided improved information  
11    and better tools for evaluating and more fully  
12    recovering these resources.

13            The proved reserve base has remained  
14    essentially flat at 157 TCF, despite the fact  
15    that over 124 TCF has been produced during the  
16    intervening periods. Now also, the reserve  
17    appreciation in old fields is larger than it was  
18    in 1992. Now, this increase in the old fields  
19    estimate reflects the industry's improved ability  
20    to identify and exploit opportunities in these  
21    older fields.

22            Now, the growth in new fields is from

1 the deep water resources. As a point of  
2 reference, the deep water resource was estimated  
3 at 57 TCF in the 1992 study, compared to  
4 currently 140 TCF that we have estimated in the  
5 '99 study. That translates to an increase of 145  
6 percent.

7 Now, the only category that showed a  
8 decrease in the resource base is in the non-  
9 conventional resources. And this has primarily  
10 occurred in the San Juan Basin, the Blackwater  
11 Basin coals, the Antrum shale in Michigan, and  
12 the Appalachian Shale resource.

13 This segment analysis is of the U.S.  
14 gas supply by source. Notice that the U.S.  
15 demand of 29 TCF will be met primarily from  
16 domestic sources.

17 Now, if you look more closely at this  
18 segment starting at the bottom, called All Other  
19 Areas, it remains essentially flat. And you can  
20 see that the highest growth in production is from  
21 the ARK/LA/TEX, Rockies and the Gulf of Mexico  
22 region. Also, Canada continues to be an

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 important source of supply, and there's a small  
2 but growing contribution from LNG imports.

3 This is a chart similar to what Wayne  
4 showed during his presentation reflecting that 7  
5 TCF growth in supply over the next decade. Almost  
6 half of the growth will come from two regions;  
7 the Rockies, and the Gulf of Mexico. Primarily,  
8 the deep water Gulf of Mexico. And I have a  
9 slide following that's going to elaborate in  
10 greater detail the deep water resource. For this  
11 analysis, the Rockies include the San Juan  
12 Basins, the foreland areas, the Williston, and  
13 the Overthrust regions.

14 The driving factor behind the growth in  
15 the Rockies is the non-conventional resources,  
16 primarily in the tight and the coal bed methane  
17 resources. The major coal bed methane basins are  
18 the Powder River, the Uinta (ph.), the Green  
19 River, and the Peonice (ph.) regions. In the  
20 ARK/LA/TEX region, similar to the Rockies, the  
21 growth and production is driven by continued  
22 evolution of tight gas and technology



1 development.

2           The one area that has the most  
3 potential to impact future supply during the next  
4 decade is the Gulf of Mexico region. This region  
5 represents roughly a third of the projected  
6 available supply in 2010. Production from the  
7 deep water is projected to increase from less  
8 than 1 TCF in 1999 to over 4.5 TCF a year by the  
9 year 2010. Now, the sheer size of this deep  
10 water wedge points out the significance of this  
11 resource base.

12           Also of interest is the decline in the  
13 shelf. This is an area of traditional, readily  
14 available supply, and currently accounts for more  
15 than 20 percent of U.S. production. This decline  
16 in production equates to about 2.5 or 3 percent a  
17 year, which translates to a one-third reduction  
18 in the current production levels by the year  
19 2015.

20           There are three key observations that  
21 characterize the resource base and describe some  
22 of the technical challenges associated with

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 converting these resources to available supply.  
2 needed to meet this projected demand.

3 In the onshore environment, production  
4 will come from deeper wells -- deeper wells mean  
5 greater than 10,000 feet -- which translates into  
6 complex issues which range from hotter, higher  
7 pressure environments, to complex well-bore  
8 geometries with corrosive hydrocarbon gases. It's  
9 important to note that the industry's ability to  
10 achieve this production from these greater depths  
11 is dependent upon the deep drilling  
12 infrastructure and the continued evolution of  
13 technology.

14 Also on shore, production will be from  
15 more non-conventional sources such as coal bed  
16 methane, shales, and tight resources, which will  
17 require also technological challenges for the  
18 industry. By 2010, almost 80 percent of the  
19 production in the foreland region will be from  
20 non-conventional resources, which is up from  
21 current levels of 45 percent.

22 As discussed in the preceding slide, a

1 significant portion of this supply will come from  
2 the deep water resource, with challenges which  
3 include many, but such as sub-sea completions  
4 with smaller, less expensive production systems.

5 The second key finding discusses the  
6 impact that restricting access will have on  
7 limiting the availability of supply. The most  
8 significant access restriction occurs in the  
9 Rockies. Within the Rockies, this 137 TCF  
10 represents 40 percent of the potential gas  
11 resource that's subject to Federal restrictions.  
12 An estimated 29 TCF for underlands categorized as  
13 no access and is completely off limits to the  
14 industry. These sensitive areas include some  
15 things like national parks and forest and  
16 wilderness areas, or where extreme stipulations  
17 limit access so restrictively, that practically  
18 eliminates drilling.

19 More importantly, an additional 30 to  
20 35 percent, or 108 TCF of the resource base, is  
21 categorized as high cost and is encumbered by  
22 lease stipulations, which translate to increased

1 cost and delays to the producer. The average  
2 delay for the producer for dealing in these type  
3 areas with these stipulations is two years, and  
4 increases well cost of 6 percent.

5 Now, the remaining 55 or 60 percent, or  
6 203 TCF, falls under standard leasing terms  
7 either from the Federal Government or others, but  
8 predominantly from the government, and as a  
9 practical matter, regardless of the lack of  
10 specific stipulations, these standard leasing  
11 terms on Federal acreage have regularly been  
12 interpreted very restrictively, also resulting in  
13 delays.

14 The remaining resources in the Gulf and  
15 Atlantic and Pacific coast waters representing  
16 100 percent of the resource base that's subject  
17 to these restrictions.

18 There's four main assumptions regarding  
19 access. The first is that sale of 181 will go on  
20 as scheduled in 2001, which is the first sale in  
21 recent times in the eastern Gulf of Mexico. Even  
22 with this sale, over half of the eastern Gulf of

1 Mexico resources remain off limits.

2 Next, existing regulatory requirements  
3 and restrictions will be honored; and third, no  
4 new restrictions will be implemented. Existing  
5 monitory areas, the Atlantic and the Pacific  
6 offshore areas and eastern Gulf of Mexico outside  
7 the 181 area, will stay as currently mandated  
8 through 2012. The Task Group recognizes that  
9 this assumption of no new restrictions may be  
10 optimistic.

11 Now, due to the uncertainty of trying  
12 to predict these restrictions, we've maintained  
13 the status quo with the assumption that an  
14 interagency work group would efficiently  
15 administer any changes.

16 I'll let Sue Ortenstone discuss the  
17 final point concerning right-of-way  
18 infrastructure during her presentation.

19 The third key finding is, a healthy oil  
20 and gas industry is critical. Drivers for  
21 substantial growth and natural gas demand are  
22 presently in motion and are expected to increase

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 demand to levels previously unseen in the United  
2 States. Only a healthy producing sector can meet  
3 the challenge of satisfying that level of growth  
4 and demand.

5 The third main components that indicate  
6 a healthy industry. First, adequate financial  
7 performance occurs. The results of our analysis  
8 indicate that capital expenditures in excess of  
9 \$650 in the United States and over \$200 billion  
10 in Canada in today's dollars will be required of  
11 producers over the next 15 years. When you  
12 include the \$700 billion for operating expense,  
13 the total expenditures approach \$1.5 trillion to  
14 fund the industry through 2015. Now, this  
15 equates to an annual average increase in capital  
16 expenditures from \$34 billion between 1990 and  
17 1998, to \$46 billion a year between 1999 and  
18 2015, which is an increase of 35 percent. And  
19 also, many of these expenditures will require  
20 investment in much high-risk type projects.

21 Now, attracting this level of capital  
22 to the E&P sector will be a significant

1 challenge, especially given the disappointing ..  
2 returns earned by producers over the last decade.

3 Second, a healthy industry must have  
4 the available of skilled workers. The producing  
5 sector has endured three debilitating shocks to  
6 its employment ranks during the last 20 years:  
7 1982, 1986, and again in 1998. Each of these  
8 shocks has resulted in huge layoffs, and perhaps  
9 more importantly, a hesitancy to hire personnel.  
10 Now, this has caused a disproportionate  
11 percentage of the work force reaching retirement  
12 age during the next decade. Furthermore, the  
13 next generation of workers is choosing to not  
14 enter into the industry, and that's indicated by  
15 the significant decrease in enrollment in energy-  
16 related curriculum that's been occurring since  
17 the mid-'80s. The oil field service sector also  
18 faces that same challenges, as many of its work  
19 force has left in search of more stable work.

20 The last component of a healthy  
21 upstream industry is this availability of  
22 drilling rigs. The U.S. drilling fleet must

1 expand to undertake the dramatic increase in  
2 activity that will be required over the next  
3 decade to produce this additional supply. The  
4 total number of wells, including dry holes, will  
5 have to double from 24,000 wells per year to  
6 almost 48,000 wells per year by 2015. This  
7 indicates a fleet of just over 2,100 available  
8 onshore rigs will be needed by 2015. As of  
9 January 1st, 1999, the available onshore rig  
10 fleet numbered just 1,700 rigs, down from over  
11 3,500 rigs in 1985. And these numbers do include  
12 truck-mounted rigs. Over the next several years,  
13 less than 200 rigs will be needed to be built for  
14 a rig depths. But during the second half of the  
15 next decade, you can see that a significant ramp-  
16 up in construction will begin. In our  
17 calculations we're assuming an attrition rate of  
18 5 percent a year. If this historical attrition  
19 rate were to continue, most of the 1,700 onshore  
20 rigs would be retired, and a total of almost  
21 1,900 rigs would have to be built by 2015.

22 The last point is that the availability



1 of skilled workers to build and operate these .  
2 rigs is a concern. The rig requirements for the  
3 offshore drilling fleet is shown in a similar  
4 fashion to the onshore drilling fleet. An  
5 estimated 72 additional offshore rigs will be  
6 needed to meet the projected increased activity  
7 in the Gulf of Mexico. Now, different from the  
8 onshore rigs, these additions may come from three  
9 sources: from reactivations; from relocations;  
10 and from new construction. While the total  
11 number of rigs may appear small, the cost per rig  
12 is substantially greater than those onshore. And  
13 again, very similar to the onshore drilling  
14 fleet, the availability of skilled workers  
15 remains a concern.

16 To close this discussion on rig fleet,  
17 the amount of expansion required during our  
18 forecast period should serve as an alarm, since  
19 the drilling sector and the manufacturers of  
20 drilling equipment are not currently positioned  
21 to undertake this level of expansion.

22 The last key finding is that

1 investment, research and development will be  
2 necessary to maintain the pace of technological  
3 advancement. Technology advancement has played a  
4 major role in the increase in North American  
5 resource base by improving drilling and  
6 operational efficiencies, by increasing recovery  
7 factors, and by improving the success rate.  
8 Developing technology will require a cooperative  
9 approach by all parties involved, from the  
10 producer who must apply these technologies to the  
11 investor who must at times sacrifice immediate  
12 gains for longer-term growth.

13 Now, technology in the future will deal  
14 more with how data is interpreted and integrated,  
15 along with a more collaborative approach in how  
16 this technology is developed between the service  
17 sectors and the producers.

18 These trends were in large part  
19 developed from a survey of major producers and  
20 selected large independents completed by the  
21 Technology Oversight Group of the Supply Task  
22 Group in June of this year. Now, the first trend

1 is, industry consortia for technology development  
2 have been cost-effective, most prevalently in the  
3 deep water. Second, technology development has  
4 shifted from the majors to the service companies.  
5 Now, in addition to this shift, the industry has  
6 dealt with boom-and-bust cycles that create an  
7 aversion to risk-taking. These cycles can also  
8 slow down technology implementation caused by the  
9 lack of experienced personnel and available  
10 funds.

11 The third trend is that investment and  
12 technology is down due to consolidation and  
13 cutbacks. Spending on R&D by the majors has been  
14 dramatically declining over the last several  
15 years.

16 And lastly, funding for basic research  
17 appears to be lagging. The research that is  
18 being conducted by large E&P companies typically  
19 focuses on near-term payoffs, and in some  
20 instances at the expense of longer-term research.  
21 Also, although not explicitly shown here, is the  
22 willingness to utilize technologies developed in

1 other industries.

2 Our production forecast is very  
3 dependent on the continued evolution of  
4 technology.

5 In closing, I want to reiterate the  
6 confidence that the Supply Task Group has in the  
7 North American resource base. However, I can't  
8 overemphasize enough the importance of a healthy  
9 E&P sector, armed with the best technology and  
10 fully staffed, and not encumbered by unreasonable  
11 restrictions on access, to explore for and  
12 develop this resource base necessary to meet the  
13 challenge of providing resources to meet this 29  
14 TCF market over the next ten years.

15 Thank you, and I'll turn the podium  
16 over to Sue.

17 MS. ORTENSTONE: Thank you, Travis.  
18 It's a pleasure for me to present the key  
19 findings of the Transmission and Distribution  
20 Task Group.

21 There are four key findings that we  
22 found. Key finding number 1: Significant

1 expansion and enhancements of the delivery system  
2 are required to meet the growing market. And for  
3 your information, the definition of expansion is  
4 primarily new green-field interregional  
5 pipelines, and enhancements are expansion to the  
6 existing delivery system, such as loop line and  
7 additional compression.

8 Looking at infrastructure expansions,  
9 these are primarily the green-field pipelines.  
10 They are driven primarily some supply/demand  
11 shifts. And as Travis indicated, we're seeing  
12 tremendous growth coming from a few areas such as  
13 the deep water Gulf of Mexico, the Rockies, and  
14 Canada, and we're seeing declines in some areas  
15 such as San Juan coal bed methane and also the  
16 shelf in the Gulf of Mexico. So because of these  
17 shifts, we need to make sure that we get the  
18 infrastructure to the growing area so that we can  
19 bring this gas to market.

20 Also what's driving the new  
21 infrastructure is the growth in the electric  
22 generation sector that Wayne pointed out. We're

1     seeing most of the growth in this sector, and we  
2     need to make sure that we get laterals to these  
3     electric generation facilities. And these  
4     laterals are going to be primarily sourced from  
5     the transmission network to the plants because of  
6     the high pressures required in these new  
7     generating facilities.

8             And then last, we're seeing tremendous  
9     growth in peak day. The peak-day growth rate is  
10    growing faster than the annual average day use,  
11    and that's primarily driven, too -- we're seeing  
12    healthy growth in the residential and commercial,  
13    which is primarily a peaking market, as well as  
14    electric generation -- is adding to that peak in  
15    both the summer and the winter.

16            Looking at the specific infrastructure  
17    that our study looked at, we're seeing that we  
18    are required to put in 38,000 miles of  
19    transmission pipeline, which represents  
20    approximately 30 BCF of incremental interregional  
21    pipeline capacity. 38,000 miles is approximately  
22    2,200 miles per year, which is right on target

1 with what the transmission sector has  
2 traditionally been installing. Looking at the  
3 distribution mains, there are approximately  
4 255,000 miles required, which is about 15,000  
5 miles per year, which is just a little higher  
6 than what that sector is currently putting in.  
7 And this is just the mains in the Lower 48, and  
8 it does not include connections directly to the  
9 specific end user. We also are going to require,  
10 because of the peak-day increase that I discussed  
11 previously, 850 BCF of working gas capacity.

12 And when you add all this up and you  
13 look at the investment capital for the  
14 transmission and distribution sectors, we're  
15 looking at \$123 billion. \$84 bill, or 70 percent  
16 of that capital requirement, is for the  
17 distribution sector; approximately 25 percent for  
18 the transmission; and 5 percent for the storage.

19 Focusing on peak day a little closer,  
20 because we are seeing some significant changes  
21 during the study period, our current peak-day  
22 capability is approximately 131 BCF per day. And

1 if you look back at 1997, just to give you a  
2 frame of reference, we had a peak day in 1997 of  
3 111 BCF a day. So we had quite a bit of extra  
4 capacity to meet that peak-day need. If you look  
5 out in the year 2000, we're still having plenty  
6 of peak-day capability. But prior to the year  
7 2005, we're in a situation where we definitely  
8 need to add to our peak-day capability. And  
9 looking out towards 2015, where we have  
10 approximately 154 BCF per day of peak-day  
11 requirements, we are going to have to add some  
12 significant facility expansion to meet that need,  
13 and that will primarily come from the storage I  
14 talked about. We'll probably be adding some  
15 alternate fuel capabilities such as propane.

16 Looking at the pipeline mileage graph,  
17 you can see that from the transmissions I've  
18 discussed, that the additional 38,000 miles of  
19 transmission pipeline that's required during the  
20 study pretty much is on track with what we've  
21 historically been putting in. And if you look at  
22 this slope on the distribution, you can see it's



1 a little bit steeper, but it's pretty much on  
2 track with historically what the distributors  
3 have been having to install. So it's definitely  
4 within our capabilities to make sure that this  
5 infrastructure gets installed.

6 Key finding number 2. Just like Travis  
7 discussed on the supply side, access issues are  
8 very important and they can impede installation  
9 of our infrastructure. Looking at it from a  
10 couple different fronts, first of all, it's very  
11 important for us to be able to get across public  
12 lands, get our infrastructure in, especially when  
13 we're coming from areas such as the Rockies that,  
14 Travis pointed out, we also, the pipeline group,  
15 has to be able to get in and get that  
16 infrastructure in so we can get that supply to  
17 the marketplace.

18 Also there's some issues along the  
19 existing right-of-way. We need to loop our  
20 existing right-of-way and we need to add  
21 compression. Also, when you look at the existing  
22 right-of-way, most of those lines were built in

1 the '30s, the '40s and the '50s, and they were on  
2 the remote parts of town. With urban sprawl, a  
3 lot of those pipelines are now in heavily  
4 populated areas. So we're dealing with more  
5 landowners. And there are more issues coming up,  
6 and there's not-in-my-back-yard type issues  
7 coming up that is making it harder for pipelines  
8 to expand their existing infrastructure where  
9 needed, again, to get that gas to the market. So  
10 we're having to deal with more landowner issues,  
11 and we just need cooperation to make sure we can  
12 get through those areas.

13 Also, because of the urban sprawl  
14 issue, and also with the information age, there  
15 is a lot more awareness of energy infrastructure.  
16 We're getting a lot more landowners involved.  
17 Many of you are probably familiar with the  
18 independence pipeline, which had over 5,000  
19 interventions. A lot of those were driven  
20 primarily from landowners who were concerned  
21 about that pipeline infrastructure coming in  
22 place. And so those are issues that we as an

1 industry are having to deal with.

2 There is a pipeline that El Paso -- I'm  
3 from El Paso -- that we have a pipeline in north  
4 Alabama that is a Sonat (ph.) pipeline, and it is  
5 still not in service, it's two years delayed. And  
6 a lot of that delay has been because of some  
7 landowner issues and rerouting that we've had to  
8 deal with.

9 And then the last issue is, there are  
10 restrictions, of course, on permitting for  
11 environmental reasons, and a number of these  
12 issues we're having to deal with a lot more  
13 permitting. It's taking more time to get our  
14 pipelines in place. And some of the procedures  
15 that we have to go through are cumbersome. So  
16 we're asking to get that streamlined. An example  
17 of that is the Portland pipeline that just went  
18 in service this March. It was five months  
19 delayed. We had to get over 150 permits, a lot  
20 of those Federal, state and local, and a lot of  
21 them overlapped. So, we're looking for ways to  
22 streamline that process so that we can get our

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 pipelines in places quicker, again, to get that  
2 supply to the market.

3 Key finding number 3, new services are  
4 needed for the changing market. We have two  
5 things going on in the marketplace. One, the  
6 restructuring that you're all familiar with on  
7 both the gas and electric side. What that  
8 restructuring is doing, it's changing who is  
9 owning the capacity. It used to traditionally be  
10 the local distribution companies that owned the  
11 capacity. And now, as they are stepping out of  
12 that merchant function and that capacity is being  
13 assigned and also purchase directly from the  
14 pipes by other market players such as electric  
15 generators and producers and marketers, we're in  
16 a situation where we're having different  
17 stakeholders involved, and so we're having to  
18 come up with services to provide different market  
19 players with different kinds of services so that  
20 we can meet all their needs.

21 Also, operationally we have the  
22 electric generators who are coming more and more

1 on our system, and they have some operational  
2 issues that present challenges for the delivery  
3 system in general. First of all, as I indicated,  
4 a lot of the gas-fired electric generation, the  
5 new technology requires very high pressures. So  
6 we're having to site a lot of those new  
7 facilities off primarily the transmission system  
8 because of the high pressures. So we're going to  
9 have to operationally make sure that we can get  
10 them the pressure that they need.

11 Also, many of these plants are very  
12 large. Take a 500 megawatt plant, for instance.  
13 They need 100 million a day, very quickly.  
14 Sometimes they need to be dispatched very quickly  
15 or they need to be dispatched off very quickly.  
16 This provides a challenge for the delivery  
17 system. We have to be able to be flexible to get  
18 that gas to that plant or take it off quickly.  
19 You can use some line pack and you can use  
20 existing facility storage that is available. But  
21 as more and more of these plants get sited, we as  
22 an industry are going to have to meet their

1 needs. We're going to have to provide services  
2 to meet their needs. So this is all new and an  
3 evolving area for both the transmission and  
4 distribution companies.

5 And last, the electric industry is  
6 really on a real-time basis. They dispatch 15  
7 minutes and less. We as a gas industry have done  
8 better, as far as getting better than a daily  
9 type dispatch. But we have to match the electric  
10 companies' dispatch and get the electric day and  
11 the gas day to marry up. So we have to get more  
12 flexible, and we have to provide those services  
13 to this very important market.

14 And the last finding that we have is  
15 the risk assumption for pipeline expansions is in  
16 question. What we're talking about here is that  
17 restructuring has changed the players, as I  
18 indicated before, and we in the pipeline industry  
19 have been very used to having long-term  
20 contracts. And as we're moving into an  
21 environment where we're having people more  
22 resistant to long-term contracts, they're looking

1 for shorter-term contracts. As we put in new  
2 facilities, we have to look for ways to put those  
3 pipeline facilities in, as we have a group of  
4 contract holders not wanting to take long-term  
5 positions on those pipelines. So, what the  
6 stakeholders and the pipeline sponsors are going  
7 to have to do, which could be producers, could be  
8 marketers, could be electric generators, could be  
9 the traditional pipeline players, we have to just  
10 assess how much risk we're willing to take before  
11 a facility gets put into place. And I think a  
12 lot of these new facilities will have to be put  
13 in without the long-term contracts that we're all  
14 so familiar with and used to having.

15 And with that, I'm happy to turn the  
16 podium over to Becky Roberts who I'm sure is very  
17 happy to give you the conclusions and  
18 recommendations. Thank you.

19 MS. ROBERTS: Are you getting the idea  
20 that we're all happy about this? We're happy to  
21 get to this day.

22 It is with great pleasure that I

1 provide you the conclusions on this report. As  
2 you've heard from the task group leaders, let me  
3 just recap very briefly.

4 First of all, the demand is definitely  
5 growing. We heard that there is potential for 29  
6 TCF by the year 2010, and going past 31 TCF by  
7 2015. We heard also that not included in that  
8 projection would be future environmental  
9 regulations that could also increase the use of  
10 natural gas. And we heard from the Supply Group  
11 that the resource base is there, and that's very  
12 encouraging news.

13 But we also heard that the production,  
14 or getting to the production from this resource  
15 base, is going to be coming more difficult,  
16 because the production is in deeper wells, deeper  
17 water, and more non-conventional resources.

18 We also heard that there were several  
19 issues associated with a healthy industry that's  
20 important to making this gas supply available.

21 And then we heard from the transmission  
22 and distribution sector that although the rate of



1 growth of the infrastructure is substantial, it's  
2 not beyond what the industry has done before. But  
3 some of the gain is playing. Some of the issues  
4 are definitely evolving on the market side and  
5 the risk-taking side.

6 We identified seven critical factors  
7 that must be addressed in order to meet that  
8 growing demand through 2015. Access to the  
9 resource base, as well as to rights-of-way for  
10 the infrastructure; technology development, and  
11 this is technology all the way from exploration  
12 to the burner tip; financial requirements. As you  
13 heard, we're looking at in excess of \$1.5  
14 trillion that will be need in the 2015 time  
15 frame, and about \$781 billion of that is capital  
16 expenditures. We've heard that there is an issue  
17 with skilled workers, and we've identified that  
18 in many companies, more than -- or approaching  
19 half of the employees are facing retirement age  
20 in the next decade, and that we are having  
21 difficulty attracting young talent into our  
22 industry. The issue of rigs is a very

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1     substantial issue from the production side. As  
2     the number of wells will double, our rig fleet  
3     must grow. Lead times is important not just to  
4     the transmission and distribution side for  
5     permitting, but it's essential that we face these  
6     issues now, because the lead times are so long in  
7     development. If we're not doing it now, we will  
8     not be able to impact the outer years of this  
9     study. And then last but not least, we must be  
10    aware of the requirements of our customers. As  
11    our customer base changes, particularly as the  
12    electricity generation market grows for gas, we  
13    need to recognize that their needs are different  
14    and we must be able to respond to them.

15               As I mentioned earlier, we took an  
16    approach on our analysis that we called  
17    sensitivity analysis, and we attempted to  
18    quantify some of these issues, at least, so that  
19    we have a context to discuss them.

20               The econometric model generates a  
21    price. We want to emphasize that this graph is  
22    not a forecast of price, but it's an indication

1 of trends and the factors that can ultimately  
2 influence the economics of gas supply. As you  
3 see, historically of course we have -- the price  
4 has fluctuated. Our model indicates that those  
5 fluctuations will continue, not only as supply  
6 and demand changes with time, but also with  
7 seasonal responses that are not built into our  
8 analysis.

9 We indicate in the blue area, again, a  
10 range of outcomes that can be influenced by the  
11 assumptions that have been made in this analysis.

12 To further look at the assumptions, we  
13 developed a tornado diagram that gives you a  
14 relative indication. Starting at the top, this  
15 is the influence on gas demand. You can see that  
16 the resource base, the size of the resources base  
17 greatly influences the demand, and that is  
18 because the greater the resource base, the more  
19 potential production is closer in the U.S.;  
20 therefore, the lower the price.

21 Increasing the resource base by 250 TCF  
22 resulted in a corresponding increase in demand of

1     about 1.4 TCF. And we'll get to price in just a  
2     minute.

3             You can see that oil price is very  
4     important to the demand, and again this is  
5     because of fuel-on-fuel competition, but it also  
6     is important because it influences how much  
7     capital we have to spend on new production and  
8     new infrastructure.

9             Upstream technology plays a very  
10    important role, and this is a factor that we can  
11    influence. In fact, it was surprising to some of  
12    us to find that it was as influential as the  
13    price of oil. Now, of course GDP is a natural  
14    driver of demand.

15            Now, what you see here are the factors  
16    from the integrated model, that takes a look at  
17    all the parts of the business. What's not  
18    included were some of the demand factors that  
19    Wayne mentioned. In coal capacity utilization,  
20    if that capacity utilization doesn't grow, we can  
21    see a significant increase in demand there,  
22    regardless of price.

1           The nuke retirements. If nuclear  
2 capacity is retired at a faster rate or if more  
3 of that 15 gigawatts that is retired actually  
4 does stay on line, can have an influence, too, of  
5 about .8 TCF up or down.

6           Moving to price. Again you can see  
7 that the resource base is one of the key drivers  
8 to the price of natural gas in the future.  
9 Technology, GDP growth, oil price, are also very  
10 significant. And again, technology can be  
11 influenced, although GDP growth and oil price  
12 really can't be, as much as we'd like to try.

13          But the resource base is important. And  
14 the first would be, well, how do you influence  
15 the resource base? Well, you can learn a lot  
16 more about it, and that's very key. We can  
17 invest in exploration and seismic  
18 interpretations.

19          But this graph actually gives you an  
20 indication of the access issue. Because in our  
21 analysis, we actually -- the model assumes that  
22 the reserves that are restricted are not.

1     available for development. So, in effect,  
2     reduces the size of the resource base for  
3     modeling purposes.

4             But to do a little more investigation  
5     on that, we built a sensitivity case, two cases,  
6     of high -- increased access and reduced access.  
7     And if -- this is on actually the U.S. production  
8     in those access cases.

9             If access is increased -- and this is  
10    assuming that restrictions in the Rockies are  
11    lessened, so that you don't get the two-year  
12    delay; it also assumes that the moratoria on the  
13    offshore waters are lifted by 2004 so that  
14    development can begin -- you can see through 2010  
15    there is an effect, but it's not a huge effect.  
16    But where it really starts gathering steam is in  
17    the 2011, 2015 time frame. And in that time  
18    frame we can see an increase of almost 1.6 TCF of  
19    U.S. production.

20            Now, on the reduced access, you don't  
21    see as large an effect, and that is because our  
22    model assumes already that there are significant

1 restrictions, and the reduced access is not  
2 significantly restricting it, more. The offshore  
3 is as it is today.

4 Now let's move over to price and  
5 discuss that. Again, as you move into the outer  
6 years, you can see on the lower green line that  
7 the increased access case can reduce the price in  
8 future years by 40 to 50 cents. We feel that  
9 this is a very significant part of this study.  
10 The analysis of access represents really the  
11 first time that the industry and government have  
12 sat down and mapped out some of the impact of  
13 access. And one of our recommendations, as  
14 you'll see in a minute, is that this effort  
15 continues, so that we can plan this and not just  
16 react to it.

17 With that in mind, our first  
18 recommendation is to establish a strategy at a  
19 national level for the use of natural gas in the  
20 United States to meet our economic goals and to  
21 meet our environmental goals. To accomplish  
22 this, we recommend the formation of an

1 interagency work group that would be dedicated to  
2 natural gas, and to working with the industry and  
3 other stakeholders to remove the obstacles that  
4 are in our way for developing our future  
5 production.

6 Recommendation 2 is that we continue  
7 the work that has been done between industry and  
8 government to assess the access restrictions. And  
9 that would include the continuation of the study  
10 that was done, particularly in the Rockies,  
11 expanding that beyond the regions that have been  
12 thoroughly analyzed; evaluating and prioritizing  
13 the access regions by potential for gas  
14 production versus the sensitivity of the  
15 environment in those areas. We recognize that  
16 there are some areas that should not be developed  
17 because of environmental concerns. However, we  
18 feel like the improvements that the industry has  
19 made in environmental footprints warrants a  
20 renewed look at the potential for these areas.

21 And then third, we say that we  
22 recommend that we select areas for development.

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842



1 And this should be a concerted effort of opening  
2 up some of the restricted areas for development.

3 And fourth is to plan for long-term  
4 sustainability. At some point, though probably  
5 not in the time frame of this report, the United  
6 States will have to be looking outward to other  
7 sources of gas. This might come from the far  
8 reaches of the Arctic. It might come from  
9 Alaska. It might come from south into the Latin  
10 American region. It might come from LNG import  
11 increases, new facility. Or maybe something as  
12 far-reaching as hydrates. But we also recognize  
13 that all of these things require great expense  
14 and a long time of planning. And so, we  
15 recommend that, with the formation of this  
16 interagency work group, that we continue to look  
17 at our long-term future and consider some of  
18 these alternatives and what it would take to get  
19 those implemented.

20 Research and technology, as we've  
21 mentioned, is one area that we can definitely  
22 influence by investment in research, both by the

1 government and by the industry. We've had  
2 tremendous success in recent years with industry  
3 consortia, particularly in areas such as the deep  
4 offshore -- deep water development. We had a  
5 consortia called Deep Star that has generated  
6 some wonderful breakthroughs. We would like to  
7 see that continue, and we encourage industry to  
8 continue and encourage the government to work  
9 with us, as well as to look outside of our own  
10 industry for new technology that could be applied  
11 inside. And then also, we encourage the  
12 government to continue to promote the high  
13 efficiency gas-use technology, and work on the  
14 demand side as well.

15 Planning for capital infrastructure and  
16 human resource needs is essential. It's a call  
17 to our industry to recognize that there are  
18 problems in the making and that we must address  
19 them, particularly for work force needs. For the  
20 drilling industry we recommend the formation of a  
21 task force that would further analyze the  
22 availability of rigs and the needs for the

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 future. And then we also ask that the government  
2 examine potential financial incentives that would  
3 help the industry bring new production on line.  
4 And that could be for the more expensive or the  
5 more technically difficult production, as well as  
6 the marginal wells that -- in the more  
7 traditional areas.

8 As Sue mentioned, streamlining  
9 processes is a way that can benefit both the  
10 development of the supply and the infrastructure  
11 as well as the government, because this reduces  
12 expenses to everybody, taxpayer included. And we  
13 encourage those efforts. While they have already  
14 begun in many of the agencies, we encourage that  
15 this continue.

16 We strongly suggest to the government  
17 that before additional environmental regulations  
18 are passed, that there be an analysis of the  
19 impact on natural gas demand. It's very  
20 difficult to apply new restrictions and expect  
21 the industry to be able to just turn on the tap  
22 for new supply. This is going to take planning

1 on both sides.

2 And then our final, recommendation is to  
3 design new services to meet the changing customer  
4 needs, and to be prepared to respond to the  
5 market as it does change.

6 And, Peter, it's again with great pride  
7 that we submit this report for the approval of  
8 the Committee. We would also like to note that  
9 we are now completing the Task Group reports.  
10 This is -- each task group is preparing a pretty  
11 large volume of information that backs up the  
12 summary report. And we propose as process that  
13 these reports would be mailed to the council  
14 members in late December, and that we would  
15 request a fax vote of approval on those reports  
16 by mid-January.

17 Peter, I'll turn the podium back to  
18 you.

19 MR. BIJUR: Thank you. And Becky,  
20 Wayne, Travis and Sue, excellent job of  
21 presenting a very complete report.

22 I think you can see by the scope and

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 breadth of the work that was done here that this  
2 team and the committee that worked with them  
3 truly looked at all of the aspects of what it's  
4 going to take to be able to develop the resource  
5 base, which they have included exists, and turn  
6 that resource base into live natural gas that can  
7 fuel our future.

8           The one challenge that we face is doing  
9 something about this. If we simply take this  
10 report and put it in the drawer, it will not be  
11 worth the effort that has gone into it in the  
12 past year. It is my fervent plea to everybody  
13 involved that that not happen.

14           Becky and the team made some very  
15 interesting conclusions, particularly with  
16 respect to lead time. We can't wait. If we do  
17 not begin today to ensure that we have a healthy  
18 oil and gas industry; if we do not begin today to  
19 ensure that the industry has the access that we  
20 need to develop the reserves; if we do not begin  
21 today to build the rigs that are going to be  
22 necessary to build two times the number of wells

1     that are currently being drilled in order to  
2     develop the reserve base, then we simply will not  
3     make the targets that have been set out here. We  
4     simply cannot get that resource base from the  
5     Gulf of Mexico or from the Lower 48, or for that  
6     matter, through imports -- that will have to be  
7     used to make up the difference.

8             You saw the LNG piece. It's very  
9     small. And it's not going to get any -- much  
10    larger than that. We cannot depend on LNG  
11    resources. We're going to have to develop our  
12    own resource base and we're going to have to be  
13    smart about how we do it.

14            And finally, I think one of the most  
15    telling and important conclusions has to do with  
16    the people that come into this industry. Nothing  
17    can be done without people. These rigs don't run  
18    by themselves, they don't get built by  
19    themselves. We need geologists, we need  
20    geophysicists, we need petroleum engineers of all  
21    types. And today with the computer science  
22    business growing the way it is, if you had a

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 choice to make between becoming a petroleum  
2 engineer or a computer engineer, which one would  
3 you choose? And it is our challenge as an  
4 industry, and it is the challenge facing the  
5 government of this country as well, to provide  
6 the industry with the talent, the knowledge  
7 management it needs in order to meet the  
8 objectives set out here by the government and the  
9 industry jointly, and so very well described in  
10 this study.

11 So, Joe, I move that the NPC approve  
12 the report subject to final editing based on  
13 comments from Council members, and to approve the  
14 process for finalizing the Task Group reports.

15 I'd also like to note here that the  
16 Committee has recommended that this study, this  
17 work, be dedicated to Collis Chandler, who passed  
18 away earlier this year and is truly one of the  
19 legends in our industry.

20 So, Joe, I turn it back to you, and I  
21 have that motion on the floor.

22 CHAIRMAN FOSTER: Okay. Thank you,

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 Peter. And let's give Peter and the whole group  
2 a round of applause.

3 (Applause)

4 CHAIRMAN FOSTER: I sat in on the  
5 initial planning meeting for this report, and  
6 they've done a remarkable job of turning chaos  
7 into order and succinctness, and I commend you  
8 for the work you've done and for the conclusions  
9 you've drawn.

10 The floor is now open for discussion or  
11 questions from any member of the Council about  
12 this report, or any comments.

13 (No response)

14 CHAIRMAN FOSTER: Wow. It was --

15 MR. STEWARD: I second the motion.

16 CHAIRMAN FOSTER: We have the motion  
17 that's been seconded. Any questions or comments?

18 (No response)

19 CHAIRMAN FOSTER: Hearing none, those  
20 in favor of adopting the motion made by Peter,  
21 signify by saying aye.

22 (Chorus of ayes)



1 CHAIRMAN FOSTER: Opposed, no?

2 (No response)

3 CHAIRMAN FOSTER: Motion carries. Very  
4 good. Very good work. And thank you very much.

5 At this time, we have a sad item to  
6 deal with on our agenda. We lost two of our  
7 long-term and very dedicated members during the  
8 course of the year, Leon Hess and Collis  
9 Chandler, as was just mentioned, and we have  
10 memorial resolutions for each of those. Henry  
11 Rosenberg will present the one on Leon Hess.

12 MR. ROSENBERG: Thank you, Joe.

13 Sadly, but humbly, I have the privilege  
14 of speaking about a long-time good friend of  
15 mine, the entire oil industry and the business  
16 community. About a man who truly started from  
17 the ground up, driving trucks, and expanding in  
18 and about the oil business. It was not unlike  
19 Leon to work day and night receiving and  
20 delivering oil, personally paying Hess bills by  
21 hand, and even coming to Baltimore, to Crown, in  
22 the late '30s and '40s. He truly worked the

1 business, and expanded from there to many  
2 interests and endeavors.

3 This was Leon. A quite, forceful,  
4 unassuming man, with many talents and many  
5 successes. Doing things and taking on projects  
6 that others would dare to try. Very rarely in  
7 this world has anyone achieved such success, not  
8 only as a true businessman, but also as a man  
9 serving not only the industry, but his beautiful  
10 wife, children and grandchildren at the same  
11 time. This is truly success, and that is what it  
12 is all about.

13 With these few words and lots of  
14 feeling and thoughts, I would like to offer the  
15 following Memorial Resolution:

16 The members of the Natural Petroleum  
17 Council was deeply saddened by the death on May  
18 7th, 1999 of their distinguished colleague, Leon  
19 Hess. Leon was born on March 14th, 1914, in  
20 Asbury Park, New Jersey, the son of a Lithuanian  
21 immigrant. During the depth of the Depression,  
22 he joined his father's struggling oil delivery

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 business. He returned after service in World War  
2 II and quickly built up the company. By 1938,  
3 Hess had 12 trucks and was able to build his  
4 first oil terminal. He eventually expanded into  
5 drilling, refining and exploration. In 1969, he  
6 took over Amrada Petroleum Corporation.

7 Mr. Hess served as Chairman and Chief  
8 Executive Officer of the multi-billion-dollar  
9 Amrada Hess Corporation for the next quarter  
10 century, and was known as a man whose handshake  
11 was his bond. He shunned the limelight and made  
12 family a hallmark of the Hess corporate  
13 tradition. Outside of his family, one of his  
14 greatest personal interests beyond the oil  
15 industry was his New York Jets football team. As  
16 a member of the Natural Petroleum Council, Leon's  
17 advice was sought by successive Secretaries of  
18 Interior and Energy for over 30 years. He served  
19 as an active participant on several study  
20 committees, and willingly contributed corporate  
21 staff and information to the study efforts.

22 Therefore, with sincere admiration for

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 his achievements and contributions to the  
2 industry and the Council, and with a sincere  
3 sense of great loss, be it resolved on this 15th  
4 Day of December 1999, that the deepest sympathy  
5 of the members of the Natural Petroleum Council  
6 be extended to Leon Hess' widow, Norma, and to  
7 his family.

8 It is further resolved that this  
9 resolution be entered upon the permanent records  
10 of the Council, and that an appropriate copy  
11 therefore be delivered to his family as a  
12 remembrance of the Council's esteem and deep  
13 appreciation.

14 I have with me here a bound resolution  
15 which I would like to and will present to Leon's  
16 son, John, on behalf of the Council.

17 And, John, we're so pleased and happy  
18 that you're with us today. And we thank you. And  
19 God bless you and your family. Thank you.

20 (Applause)

21 CHAIRMAN FOSTER: Thank you very much,  
22 Henry and John. We're glad you could be here

1 today.

2 Cort Dietler will present the Memorial  
3 Resolution for Collis Chandler.

4 MR. DIETLER: Good morning. Mr.  
5 Chandler was a dear friend of mine, and I feel  
6 quite privileged to present this memorial  
7 statement in his behalf. Certainly he believed  
8 in this industry as much as any human I've ever  
9 meet. He worked at it full-time.

10 Memorial Resolution to Collis P.  
11 Chandler, 15 December 1999. The members of the  
12 Natural Petroleum Council were deeply saddened by  
13 the death of their distinguished colleague,  
14 Collis Chandler, on May 4th, 1999. Collis was  
15 born in Tulsa, Oklahoma in 1926. He served in  
16 the Navy during World War II. And after  
17 graduating from Purdue -- and trying to live it  
18 down, of course -- (laughter) -- began his career  
19 with Sohio Petroleum. In 1954, he founded the  
20 first of a succession of Denver-based oil and gas  
21 exploration and production companies that would  
22 bear his name through the balance of the century.

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 Collis was first appointed to the  
2 Natural Petroleum Council in 1965, and served as  
3 a member continuously after 1969, holding  
4 leadership positions. He chaired the Council  
5 from 1976 to 1979, a crucial period in its  
6 history during which the Council's functions were  
7 transferred from the Department of Interior to  
8 the Department of Energy and the nation's energy  
9 market suffered major disruptions following the  
10 Iranian revolution. Collis chaired the Council's  
11 Nominating Committee for the last 13 years, and  
12 in addition, he has been active as a participant  
13 in numerous Council studies serving on various  
14 committees, subcommittees, task groups.

15 Collis held leadership positions within  
16 a number of other industry organizations. He  
17 served as Chairman of the Natural Gas Supply  
18 Association, President of the Rocky Mountain Oil  
19 and Gas Association, an officer of the  
20 Independent Petroleum Association of America, a  
21 Director of the Gas Research Institute, and the  
22 Director of the American Petroleum Institute,

1 serving on all of API's leadership committees.  
2 The honors and awards that Collis received  
3 reflect the esteem in which he is held by his  
4 peers.

5 At the completion of his term as the  
6 NPC Chairman, the Secretary of Energy awarded  
7 Collis the Department's highest honor, the  
8 Distinguished Service Medal. In 1994, in  
9 recognition of his lifetime of service to the  
10 industry, he was awarded API's highest award, the  
11 Gold Medal for Distinguished Achievement. Collis  
12 was also the recipient of numerous other awards,  
13 including the Texas Midcontinent Oil and Gas  
14 Association Independent of the Year award, and  
15 the Rocky Mountain Oil and Gas Association's Life  
16 Membership award.

17 Therefore, with sincere admiration for  
18 his achievements and contributions to the nation,  
19 to our industry and to this Council, and with a  
20 sense of great loss, be it resolved on this 15th  
21 Day of December 1999, that the deepest sympathy  
22 of the membership of the Natural Petroleum

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 Council be extended to Collis Chandler's widow,  
2 Patty, and to his family.

3 It is further resolved that this  
4 resolution be entered upon the permanent records  
5 of the Council, and that the appropriate copy  
6 thereof be delivered to his family as a  
7 remembrance of the Council's esteem and deep  
8 appreciation.

9 Thank you.

10 CHAIRMAN FOSTER: Thank you, Cort. And  
11 if you'll deliver that to Patty, who is here  
12 today, we appreciate that very much.

13 (Applause)

14 CHAIRMAN FOSTER: Both these men were  
15 giants in our industry, and most of us in this  
16 room knew them and admired them and sought their  
17 counsel, and we'll miss them greatly.

18 Let's signify our approval of these  
19 resolutions by standing for a moment of silent  
20 prayer and reflection about Collis and Leon.

21 (Pause)

22 CHAIRMAN FOSTER: Amen. Thank you.



1 Well, it's back to business, as both  
2 these gentlemen would have us do it.

3 As I said earlier, Secretary Richardson  
4 could not be here today. He has asked his Deputy  
5 Secretary, T.J. Glauthier, to represent the  
6 Department this morning. T.J. has been at DOE  
7 only nine months, but he's certainly no stranger  
8 to energy policy, having spent five years as  
9 OMB's Associate Director for Natural Resources,  
10 Energy and Science. He now serves as DOE's Chief  
11 Operating Officer and the Government Cochair of  
12 our Natural Gas Committee.

13 And so we're very please to hear from  
14 T.J. Glauthier today, Deputy Secretary of Energy.

15 MR. GLAUTHIER: Thank you, Joe. Thanks  
16 very much. I am pleased to be here. Secretary  
17 Richardson would have like to have been here, and  
18 the scheduling conflicts just were impossible. As  
19 many of you know, he's been chairing a meeting  
20 for the last two days in Tucson of African Energy  
21 ministers. And I believe at last count we had 44  
22 ministers from different African countries all

1 together to deal with the issues of energy and  
2 development there in Africa. So, he sends his  
3 greetings, and sends me and Joe Habiger (ph.) and  
4 Bob Kripowicz and Bob Gee -- good representation  
5 here.

6 We are very interested in the report  
7 that you've just conducted, or just concluded and  
8 accepted, and really appreciate the opportunity  
9 to accept it from you.

10 The question you're addressing in this  
11 report, whether the gas industry can respond to  
12 projected demand growth and at the same time keep  
13 supplies reliable and prices affordable, goes to  
14 the very foundation of our future energy and  
15 environmental strategy. Given that so much is  
16 riding on the future development of our country's  
17 natural gas resources, and the substantial time  
18 and senior attention that's been given to this  
19 report, it's clear that this is one of the most  
20 significant studies that this Council has ever  
21 conducted. I want to convey the Secretary's  
22 personal thanks to the members of the Committee,

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 the task groups and others who invested  
2 considerable time over the last year to conduct  
3 the analyses and prepare the study.

4 I particularly want to acknowledge  
5 Peter Bijur, who headed the Committee and took on  
6 this task with both enthusiasm and commitment to  
7 produce a quality product; Joe Foster, your  
8 outgoing Chairman, who demonstrated his personal  
9 interest in this effort by participating in  
10 several of the subcommittee meetings.

11 I want to acknowledge the two Vice  
12 Chairs of the Natural Gas Committee also.  
13 Leighton Steward and his team at Burlington  
14 Resources, and Bill Wise and his staff from El  
15 Paso Energy Corporation. They put not only their  
16 time, but their company's resources behind this  
17 effort.

18 I particularly want to thank Rebecca  
19 Roberts from Texaco, over in the corner there,  
20 who picked up the subcommittee chair in midstream  
21 and did an excellent job in pushing the group  
22 toward your final product.

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1                   I want to also acknowledge the three  
2     task group leaders: in Supply, Tommy Nusz;  
3     Demand, Matt Simmons; and Distribution, Sue  
4     Ortenstone. The effort that was carried out on  
5     this was truly impressive, with the number of  
6     people who participated in each of these groups  
7     and the amount of time and attention and devotion  
8     that they put into it.

9                   I also want to recognize the  
10    contribution of our Federal agency team members:  
11    Bob Kripowicz, who was the Federal Cochair. Bob,  
12    thank you for your effort on this. And Tom Frye  
13    and John Northington from the Department of  
14    Interior, who participated very actively.

15                  The Administration has been working  
16    hard to support your industry over the last seven  
17    years. We've passed financial incentives such as  
18    the Royalty Relief for Deep Water, Heavy Oil and  
19    Marginal Oil Wells. We supported the Federal Oil  
20    and Gas Royalty Simplification and Fairness Act  
21    which the President signed in 1996. We lifted  
22    the ban on exports of Alaskan oil. We've carried

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 out the largest privatization in history, the Elk  
2 Hills Reserve out in California, the nation's  
3 tenth-largest oil field. In fact, I was honored  
4 to be part of all those efforts when I was at the  
5 White House at OMB, and I know the effort that  
6 went into that on the part of both the Federal  
7 officials and industry people in each of those  
8 cases.

9 And this year, we've managed to put  
10 through a royalty-in-kind program. And in fact,  
11 just a few days ago, signed the final contracts  
12 to transfer the last of the 28 million barrels of  
13 Royalty oil from offshore production in the Gulf  
14 to the Strategic Petroleum Reserve. This, as  
15 many of you remember, was one of the Secretary's  
16 initiatives back in February when oil prices were  
17 at historically low levels.

18 We've also made a strong commitment to  
19 gas R&D, increasing our support for gas-related  
20 research by 57 percent over the last six years.  
21 And we're beginning to see the benefits of many  
22 of our joint efforts with industry. For example,

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 in south Texas, we've seen success rates in  
2 locating and producing gas average something like  
3 78 percent, because new seismic and drilling  
4 technology has allowed those to be strategically  
5 targeted. In fact, our secondary gas program has  
6 identified drilling and production strategies  
7 that have added more than a billion dollars in  
8 new gas reserves in south Texas and helped  
9 revitalize gas production in portions of the  
10 midcontinent region.

11 In the past year, we've expanded this  
12 program to one of the world's most prolific gas-  
13 producing regions, the northern Gulf of Mexico.  
14 This effort could be particularly important,  
15 given (indiscernible) the Gulf could account for  
16 more than half of all new domestic gas production  
17 over the next 10 to 15 years.

18 In Wyoming we've helped develop  
19 fracture imaging and drilling technologies that  
20 have led to the first commercial production of  
21 unconventional gas from deep, over-pressured  
22 tight sands in the greater Green River basin.

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 And we haven't ignored the demand side of the  
2 equation. We're on the verge of producing a  
3 revolutionary natural gas turbine for electric  
4 utilities that will break through the 60 percent  
5 efficiency threshold, long considered the  
6 4-minute mile in gas turbine efficiency.

7 We're continuing our support for fuel  
8 cells, micro- and mid-size turbines and gas-fired  
9 reciprocating engines, all of which can increase  
10 the role of natural gas in meeting our future  
11 energy demands, especially for distributed power  
12 applications. And just last week, on Friday, the  
13 Secretary made a major announcement that will  
14 help us build on these accomplishments.

15 He was in Morgantown, West Virginia, to  
16 announce that our Federal Energy Technology  
17 Center will now be elevated to the full status of  
18 a national laboratory, will now be called the  
19 National Energy Technology Laboratory. He  
20 indicated his intent not only to boost the  
21 Center's reputation, but its responsibilities.  
22 And chief among the new responsibilities will be

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 a bigger role in natural gas research. The  
2 Secretary announced his intention to formally  
3 establish within the new laboratory a Center for  
4 Advanced Gas Studies, an organization that will  
5 lead the department's efforts to bring together a  
6 strategic program for natural gas across all  
7 departmental lines of organization.

8 The Secretary was quite clear in his  
9 intent, and all those you know -- who know Bill  
10 Richardson know how clear he can be when he wants  
11 to be very clear. He said we need one place that  
12 looks out for the future of natural gas from bore  
13 hole to burner tip, one place that understands  
14 the innovations needed to produce tomorrow's gas.  
15 We need a single focal point that knows how it  
16 moves from the wellhead to the consumer, one  
17 organization that can fill the gaps in our  
18 natural gas portfolio; for example, to ensure  
19 that our gas infrastructure remains reliable.

20 To make this Center for Advanced Gas  
21 Studies a reality, staff from the laboratory and  
22 from other offices within the Department will



1     begin working on a coordinated effort with  
2     industry to develop a vision, for the gas industry  
3     of the 21st century. They will build on the  
4     study that you're presenting today, looking at  
5     both technological and policy matters. The  
6     effort will identify gaps based on your  
7     assessments, cross-walked against initiatives  
8     already underway in the Department or in  
9     industry, and will develop efforts to fill those  
10    gaps.

11               We were pleased to see that the  
12    American Gas Association's President and CEO,  
13    Dave Parker, has already endorsed this new center  
14    and the commitment that we're making to develop  
15    the full potential of our gas resources. Getting  
16    the Department's act together is one major step  
17    forward, but it's only a step. That's why we  
18    appreciate the effort you've put into this  
19    report, especially your recommendation for  
20    establishing a high-level interagency working  
21    group on natural gas.

22               The Secretary is prepared to take this

1 recommendation to the National Economic Council.  
2 We also agree that a balanced long-term approach  
3 should be developed that addresses the full  
4 potential of the nation's natural gas resource  
5 base. That is why in the important area of  
6 access to federal lands, we will commit to expand  
7 the work that we're doing in the Rocky Mountain  
8 region with the Bureau of Land Management to  
9 analyze the extent and impact of access  
10 restrictions. We also agree with the need to  
11 maintain the momentum of technology R&D.

12 We will be working with the industry to  
13 develop a better, more complete technology road  
14 map, and we will be including several natural  
15 gas-related initiatives that will fill important  
16 gaps in our R&D portfolio when we submit our  
17 fiscal year 2001 budget in February, particularly  
18 in the area of gas infrastructure. In short, we  
19 are committed to working with the industry to  
20 build toward a 30-plus TCF gas economy in the  
21 first decade of the 21st century.

22 We agree with you that such growth in

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 gas demand can be achieved, but also share your  
2 view that it will take hard work and coordination  
3 among our public and private sectors. We want to  
4 ensure that this industry has the best chance to  
5 reach its full potential and to contribute its  
6 full share to our energy and environmental  
7 future. As we work together over the coming  
8 months, we want to be sure that we take action on  
9 these recommendations.

10 This is more than just a report. It's  
11 been referred to as a road map which is only  
12 useful if you're going somewhere. As we move  
13 forward, we need to continue the effective  
14 public-private partnership that has produced this  
15 study. Let us work together to translate these  
16 recommendations into real actions. I'd be  
17 willing to take a couple of questions, Joe, if  
18 you want to do that now.

19 CHAIRMAN FOSTER: Sure. Let the folks  
20 ask questions or comments to those, if you'd like  
21 to make them, to T.J.

22 MR. GLAUTHIER: Yes?

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1                   A PARTICIPANT: Secretary, how  
2 efficiently do you think the Secretary of  
3 Energy's office will be in getting these  
4 recommendations (Indiscernible)

5                   MR. GLAUTHIER: Well, I guess there are  
6 two parts to that. One part is getting the  
7 recommendations out to people, and the other is  
8 can we get them implemented? Can we get them  
9 acted upon? We are going to distribute these  
10 recommendations. And we're working on a plan for  
11 how to do that in a way that will get it to both  
12 everyone appropriate within the Administration  
13 and to the members of Congress, particularly the  
14 key committees and key members.

15                   But we want to do more than just send  
16 the report out, so we're going to need to do  
17 something that will be more targeted. We'll work  
18 on that, and try to work with your committee  
19 representatives on that as well. The key then is  
20 going to be implementation, what can we do, and  
21 what can we do quickly that will get the ball  
22 rolling? The recommendation on the task force

1 for the National Economic Council is certainly.  
2 one of the most specific things that we can do.

3 And later today, Bill Richardson and I  
4 will both be meeting with John Podesta (ph), the  
5 Chief of Staff of the President, and we will  
6 bring this up to him and suggest that we move  
7 ahead on it. There already is a task force  
8 working on oil issues, or petroleum industry  
9 issues. And it may be that we can get that group  
10 to also help move in this direction. But we are  
11 very serious about it and certainly, the  
12 recommendations on the budget have already helped  
13 us.

14 In early November, I went to New  
15 Orleans and met with the committee as it was  
16 finalizing the report. And we've used the  
17 recommendations that we've gotten from his  
18 earlier drafts in the discussions on the budget  
19 throughout the fall. We're quite serious about  
20 it. I hope we can do it. But we're going to  
21 need to work together. We've got to do this as a  
22 team. Yes?

1                   A PARTICIPANT: Would you care to  
2           address some of the access issues that are raised  
3           in this report since at various times and places  
4           the Administration has proposed access?

5                   MR. GLAUTHIER: Well, you're certainly  
6           right and the report is right in noting the  
7           sensitivity of the issue. What we want to do is  
8           to try to build on the cooperation that we've  
9           gotten with the Department of Interior's Bureau  
10          of Land Management and look carefully at the  
11          issues that are restricting access, to follow  
12          through the kinds of things that are in the  
13          report, and to work together.

14                   But I think this is going to have to be  
15          done very carefully. It's not going to be  
16          something that we're going to be able to charge  
17          in and just override a lot of existing  
18          procedures, environmental protections. I think  
19          that this is an area that everyone understands is  
20          going to be difficult to work in, but we're  
21          optimistic that we can actually make some  
22          progress in it, if we go at it in this way.

1                   A PARTICIPANT: Do you think it might  
2     be helpful for some of the people in this room to  
3     maybe just talk a bit about how this interagency  
4     task force works and how it might make some  
5     progress on this issue?

6                   MR. GLAUTHIER: Sure. As many of you  
7     know, the Administration, with its various  
8     agencies and departments, cannot make much  
9     progress on interagency issues unless those come  
10    up to the White House. On issues like the access  
11    ones, if it's simply the Department of Energy,  
12    the Department of Interior, the Department of  
13    Agriculture where the forest services are trying  
14    to work together, there's a limited amount that  
15    we can do.

16                   Sometimes, we can work things out  
17    cooperatively. But the greatest progress occurs  
18    when we actually get some coordination from the  
19    White House. And on the earlier issues that I  
20    mentioned, that's what happened. When we decided  
21    to allow the Alaskan oil to be exported, for  
22    example, to change that ban, that was done

1 through an interagency task force led by the  
2 National Economic Council, the NEC. The same  
3 thing was true for the Deep Water Royalty Relief  
4 where bringing the agencies together, the  
5 Treasury Department and others, we were able to  
6 actually look at the issue, what the benefits  
7 were, what the downsides were, and get a decision  
8 made.

9 That's what the benefit will be of  
10 having this kind of a group look now at the  
11 issues that are raised in your report. If we can  
12 get the NEC to take a leadership role in it, we  
13 can then be sure that the agencies will come to  
14 the table and engage seriously. So that is, I  
15 think, an appropriate recommendation in your  
16 report, and we will push that along and try to  
17 make it happen.

18 A PARTICIPANT: How is the Center for  
19 Gas Studies going to be funded?

20 MR. GLAUTHIER: It'll be funded in our  
21 budget for what has been the FETSE offices.  
22 It'll be part of our regular budget request, and



1     then the projects and the like will be funded .  
2     through regular appropriations. It will be  
3     identified in our budget request. We don't -- do  
4     not at this point have a specific number attached  
5     to it, of exactly how many dollars there will be.  
6     You had a question?

7             A PARTICIPANT: I have seen a lot of  
8     wonderful reports submitted over the last several  
9     years. And many of them are placed just where  
10    Peter suggested we don't want this to land, and  
11    that's on a desk. I think the interagency task  
12    force idea is driving this activity forward and  
13    is certainly laudable. But I'm puzzled about who  
14    is going to chair it, and who is going to see to  
15    it that this really is carried out?

16            MR. GLAUTHIER: I'm not sure if  
17    everybody could hear, but the question was, this  
18    interagency concept, the recommendation, sounds  
19    good. Maybe it could make a difference in  
20    implementation, but who's going to lead it?  
21    Who's going to really make sure that it gets  
22    carried out? And I think that is a serious

1 question. The National Economic Council itself  
2 has a lot of issues that they're dealing with.  
3 So I think they can do a lot to facilitate the  
4 coordination, but I'm not sure that they will  
5 have the same degree of commitment to make sure  
6 these issues all actually get resolved that we  
7 want.

8 So I envision Secretary Richardson  
9 continuing to push from his side and -- with me  
10 and with others to make sure that the White House  
11 is hearing from us. And if that is not moving,  
12 if it's not going someplace, that he'll use his  
13 considerable resources to push it along.

14 A PARTICIPANT: Well, there's a time  
15 factor involved here. People come --

16 MR. GLAUTHIER: Yes.

17 A PARTICIPANT: -- and people go. But  
18 the work of this task force obviously is going to  
19 span a great number of years. As you can see,  
20 this plan is going into 2015. That's roughly  
21 four administrations. And I'd be pretty hopeful  
22 that it would be -- that there's an important

1     role here for this Council to be able to see to  
2     it that there's continuity of this effort;  
3     otherwise, it will die.

4             MR. GLAUTHIER: Yes, that's a very real  
5     issue. And we actually talked last night about  
6     this a bit, and how to make sure that the  
7     information, the recommendations, here are  
8     conveyed to both parties so whichever new  
9     administration comes in next year will have  
10    familiarity with this and already be engaged in  
11    it, how we get it to the members of Congress so  
12    that it's also got a life and a base of support  
13    there. We need to do a number of things that way  
14    so that it doesn't become just a function of this  
15    administration and end on January 20th of 2001.  
16    You're absolutely right. All right.

17            CHAIRMAN FOSTER: Thank you very much.

18            MR. GLAUTHIER: I hope we can actually  
19    move ahead in partnership and make this happen.  
20    Joe, thank you.

21            CHAIRMAN FOSTER: Thank you, T.J.

22            (Applause)

1                   CHAIRMAN FOSTER: I'm going to exercise  
2     the chairman's prerogative and have a 10-minute  
3     break. We'll resume in 10 minutes whether you're  
4     here or not.

5                   (A short recess was taken.)

6                   (Discussion off the record.)

7                   CHAIRMAN FOSTER: A year ago, I started  
8     trying to get in touch with Lee Raymond to ask  
9     him to be chairman of a refining study committee.  
10    I had a great deal of difficulty getting in touch  
11    with and was -- didn't understand why he was so  
12    busy. I found out later why he was. But he  
13    still agreed to serve as chairman of this  
14    refining study that we're going to hear about  
15    just shortly. He couldn't be here today to talk  
16    about it himself.

17                  But we do have Don Daigle from Exxon,  
18    who's the chair of the coordinating subcommittee,  
19    and is a guy who's basically got the  
20    responsibility for keeping this thing rolling,  
21    here to talk to us today. So I'll call on Don  
22    Daigle to give a report on the refining study.

1           MR. DAIGLE: Thank you, Mr. Chairman.  
2       Even I have a little trouble, remembering I'm from  
3       Exxon-Mobil now. But seriously, I'm very pleased  
4       to be here. Mr. Chairman, ladies and gentlemen,  
5       I'm really pleased this morning to have this  
6       opportunity to report on the activities of our  
7       refining industry study.

8           In June of '98, then-Secretary of  
9       Energy Pena requested that the Council update the  
10      1993 refining study. Secretary Richardson  
11      subsequently reaffirmed the need for the study.  
12      The DOE was interested in an assessment of the  
13      implications of potential changes to product  
14      quality requirements on the viability of the  
15      refining industry and domestic product supplies.  
16      A copy of Secretary Pena's request letter is  
17      included in your information packet.

18           Last December, the NPC agreed to  
19      undertake this study, and as the Chairman  
20      indicated, Lee Raymond agreed to chair the  
21      committee on refining to direct it. This first  
22      slide summarizes the scope of the study as

1 adopted by the committee last spring. We're  
2 examining potential refining, and product supply  
3 issues that might arise from more stringent  
4 product quality specifications being contemplated  
5 for implementation over the next few years.

6 The timeframe being considered is  
7 (indiscernible) 2005, though some of the  
8 specification changes may occur somewhat before  
9 that and some after that date. The specific  
10 product quality requirements being considered  
11 include a base case with gasoline sulphur reduced  
12 to 30 parts per million average. As you are  
13 aware, EPA is expected to issue the final  
14 gasoline sulphur regulations very soon. On top  
15 of this base case of gasoline sulphur reduction,  
16 we're examining three sensitivity cases.

17 The first is a reduction in on-road  
18 diesel sulphur to 30 parts per million average.  
19 The second examines restrictions on MTBEUs with  
20 and without an oxygen mandate. The third is a  
21 reduction in drivability index to 1200 at retail.  
22 Now the diesel, MTBE and drivability index

1 changes are being examined individually and also  
2 in aggregate. We will also be commenting  
3 qualitatively on issues associated with very low  
4 gasoline and diesel sulphur levels of about 5  
5 parts per million.

6 The focus of this study is to assist  
7 the DOE in understanding the implications of  
8 these environmental-driven product quality  
9 rulemakings. We are developing cost estimates  
10 for specific cases, but precise cost estimates  
11 are not the primary focus of our efforts.  
12 Rather, we have chosen these cases to allow us to  
13 identify the potential implementation and supply  
14 issues that should be considered in adopting more  
15 stringent product specifications. We'll also  
16 identify actions that the government might take  
17 to facilitate smooth implementation and minimize  
18 potential supply disruption.

19 The 1993 study took over 3 years to  
20 complete. Our schedule for this study is  
21 considerably shorter, with completion planned by  
22 next June. To meet the tight schedule, this

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 study has emphasized maximum reliance on other  
2 existing studies and building on the extensive  
3 work done for the 1993 study while minimizing  
4 new, original analysis effort. We have made  
5 direct use of gasoline sulphur modeling done for  
6 the API and NPRA, and diesel sulphur modeling  
7 done for API and the Engine Manufacturers  
8 Association.

9 We have drawn from some of the analyses  
10 of MTBE phase-out done for the California Energy  
11 Commission, but we have performed some additional  
12 modeling of MTBE cases as well. We are also  
13 performing some grass roots modeling of  
14 drivability index reduction cases. I am pleased  
15 to report today that with the help of many of  
16 your organizations, this effort is making good  
17 progress. Shortly after last December's  
18 agreement by the Council to undertake this study,  
19 the committee on refining was formed to direct  
20 it, and a coordinating subcommittee was formed to  
21 carry out the study analysis.

22 A roster of the committee and

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842



1 subcommittee is included in your materials today.  
2 The coordinating subcommittee subdivided the work  
3 effort among four task groups as shown in this  
4 next slide. The producibility task group, led by  
5 Mr. Guillian (ph) of Marathon Ashland, has been  
6 examining the effects on refinery producibility  
7 of the product quality changes and analyzing the  
8 investments and the costs associated with  
9 producing these new fuels.

10 The technology task group, led by Mr.  
11 Leider (ph) of Equilon, has been evaluating the  
12 cost, applicability and commercialization status  
13 of a numerous gasoline and diesel reduction  
14 technologies. Their findings have been applied  
15 to the refinery modeling studies that formed the  
16 basis for this study. They have also examined  
17 octane replacement technologies which are  
18 important to the MTBE cases.

19 The logistics task group, led by Mr.  
20 Thompson of CITGO, has been assessing the effects  
21 of these quality requirements on the logistics  
22 system downstream (ph) of the refinery. They are

1 examining not only operability issues and  
2 investment issues, but also compliance assurance  
3 and enforcement implications as well. The  
4 imports and other factors task group is being led  
5 by Mr. Klese of Ultramore (ph) Diamond Shamrock.  
6 This group has a twofold task.

7           The first is to assess the likely  
8 competitiveness and the availability of product  
9 supplies from imports. The second is to examine  
10 the implementation issues associated with  
11 modifying the domestic industry to meet these new  
12 requirements based on the analysis provided by  
13 the producibility and the logistics task groups.  
14 In addition to looking at product quality  
15 requirements, this group has also reviewed and  
16 updated the stationary source emissions reduction  
17 requirements that were forecast in the 1993  
18 study.

19           Each of these groups has been working  
20 enthusiastically over the past 7 months to  
21 complete this analysis. While we've divided the  
22 study work among the groups, their efforts are

1 highly interrelated, as shown by this next slide.  
2 Here, we see some of the key interactions among  
3 the work groups. This slide was used at one of  
4 our coordinating subcommittee meetings to review  
5 and to plan the key information flow among the  
6 groups. I don't intend to cover the items in  
7 detail, but I present it here just to give you a  
8 feel for the interactions and the complexity of  
9 the analysis.

10 To accomplish this interaction, many of  
11 the work group meetings had included members of  
12 other groups, and there have been many joint  
13 meetings. In addition to the work group efforts,  
14 the coordinating subcommittee has met six times  
15 to review and to direct the work progress. In  
16 fact, they just concluded a meeting in Houston on  
17 Monday and Tuesday of this week.

18 Now while much of the analysis is  
19 wrapping up, some work continues in a few select  
20 areas. This final slide shows our plans for  
21 completing this study. Initial drafting of the  
22 report is underway, and drafting will be a major

1 focus of activity in January. A coordinating  
2 subcommittee meeting is scheduled for February  
3 10th to review and comment on the draft report.  
4 We'll then revise the draft based on subcommittee  
5 comments and return the revisions for review at a  
6 subcommittee meeting scheduled for March 16th.

7 We expect to deliver a draft report to  
8 the committee on refining for review and comment  
9 in April, and we look forward to presenting a  
10 proposed report to the Council by the end of May  
11 for publication in June. As chairman of the  
12 subcommittee -- coordinating subcommittee, I  
13 would like to thank all of you involved for the  
14 contributions of time and expertise by your  
15 organizations. I would also like to thank the  
16 DOE and the EPA personnel for their extensive and  
17 constructive participation on the subcommittee  
18 and on each of the four task groups. Thank you.

19 (Applause)

20 CHAIRMAN FOSTER: Well, thank you, Don,  
21 and the floor is certainly open for questions, if  
22 any member has any questions or suggestions to

1 make to Don.

2 (No response)

3 CHAIRMAN FOSTER: It's not a very  
4 inquisitive group today, is it?

5 MR. DAIGLE: That's good.

6 CHAIRMAN FOSTER: All right.

7 MR. DAIGLE: Thank you, Chairman.

8 CHAIRMAN FOSTER: Thank you very much,  
9 Don. Last July, I asked the members of the  
10 Council to vote on Secretary Richardson's request  
11 that it provide -- the DNPC provide advice on  
12 approaches to the protection of the nation's  
13 critical oil and gas infrastructure. And the  
14 vote was very positive on that matter, and so I  
15 consulted with our (Indiscernible) committee  
16 chaired by Bob Palmer and we agreed upon a  
17 representative group of Council members that  
18 would form a committee to study these issues.

19 We submitted that roster to Secretary  
20 Richardson for his approval, and that was  
21 approved by him. And then, one of the things I'm  
22 most proud of is that we were able to get Dick

1 Cheney, who's had previous government service, as  
2 you all know, and is now the CEO of Halliburton,  
3 to serve as chairman of this committee on  
4 critical infrastructure protection. So at this  
5 point, I'd ask Dick Cheney to make a brief  
6 presentation or report on their plans.

7 MR. CHENEY: Thank you, Joe. It wasn't  
8 hard to get me to agree to chair this committee.  
9 Joe arranged for Ray Hunt, who happens to be the  
10 chairman of the compensation committee of my  
11 board of directors, to invite me to undertake the  
12 assignment. And I mean, how could I say no? But  
13 I am pleased to participate and to have the  
14 opportunity to take on the assignment, and I have  
15 a -- strong feelings on the subject, given my  
16 time in government.

17 If you spend any time thinking about,  
18 from a military perspective, our increasing  
19 capability to literally shut down all the key  
20 systems in a -- and on the part of an adversary,  
21 and then think back about our potential  
22 vulnerabilities as well from that perspective,

1     you'd begin to understand, I think, why it is .  
2     very important for us to take on that assignment  
3     and take a good look at what our key  
4     vulnerabilities might be in terms of our oil and  
5     gas infrastructure.

6             Obviously, there's work going on on a  
7     number of other crucial components, such as  
8     banking, telecommunications, electric power,  
9     transportation. And I think it's altogether  
10    fitting and appropriate that we take on that  
11    assignment with respect to the oil and gas  
12    infrastructure as well. As Joe mentioned, we've  
13    established and had approved by Secretary  
14    Richardson and NPC-critical infrastructure  
15    protection committee, some 28 members strong.  
16    And the committee is broadly representative, I  
17    think, of the industry.

18            From that group, we've established  
19    coordinating subcommittee to oversee the work,  
20    and I've asked Chuck Domini of Halliburton to  
21    take on the responsibility of chairing the  
22    subcommittee. Chuck, by the way, is a retired

1     Army lieutenant-general, one-time director of the  
2     Army staff, very much familiar with all of the  
3     key agencies at the federal level that we'll have  
4     to work with, and is full-time here in  
5     Washington. I'm confident he'll do a superb job  
6     for us.

7             The planning process itself will begin  
8     after the first of the year. We selected that  
9     date because of the Y2K problem. A lot of the  
10    people we want to have involved in the process  
11    from the standpoint of our industry are working  
12    the Y2K problem from the standpoint of their  
13    companies, and so we'll begin the work right  
14    after we get through January 1. A draft guidance  
15    document has been circulated for the committee  
16    members to review and has now been signed off on.  
17    There's a copy, I believe, in your handouts this  
18    morning. And I think it accurately reflects the  
19    assignment that we want the committee to address.

20            Let me emphasize up front we recognize  
21    there are great sensitivities involved here in  
22    terms of the importance on the one hand of



1 looking at potential vulnerabilities from the  
2 standpoint of the nation and, the industry. But  
3 at the same time, we want to make certain that  
4 there's no infringement with respect to  
5 proprietary information. We're not interested in  
6 collecting individual company data or publishing  
7 anything like that. We do want to approach the  
8 question of risk and vulnerability assessment  
9 from the standpoint of the generic issues rather  
10 than any one specific company set of data.

11 One of the likely offshoots of the  
12 study may well be an effort to determine whether  
13 or not we can come up with an appropriate risk  
14 assessment model or mechanism that could then be  
15 used by individual companies on a voluntary basis  
16 to serve as a self-assessment tool for them. The  
17 subcommittee will also be asked to develop a  
18 thorough understanding of the overall federal  
19 program and critical infrastructure protection,  
20 and to coordinate with other sectors for lessons  
21 learned and for useful insights there as well.

22 Our dependence, increasing dependence,

1 as an industry on computers, on information  
2 technology on the internet, obviously also raises  
3 serious questions about the challenge of  
4 countering cyberterrorism, a problem that we'll  
5 try to address as well. In addition to  
6 coordinating subcommittee, we'll look at the need  
7 for information-sharing and analysis center for  
8 our sector and evaluate liability and legal  
9 impediments that might impede such  
10 information-sharing.

11 Another key part of the study will be  
12 to see if mechanisms can be established where our  
13 industry can benefit from federal law enforcement  
14 and intelligence assets. Secretary Richardson's  
15 request of the Council fits into an overall  
16 government program which calls for critical  
17 infrastructure protection programs to reach  
18 initial operating capability in 2000, and full  
19 capability no later than 2003. The time table  
20 envisioned for our response is to have a  
21 completed report for the Council for  
22 consideration this time next year, December 2000.

1           I expect the coordinating subcommittee  
2 first draft to be available by the committee in  
3 September. While that sounds fairly deliberate,  
4 I think there's a lot to consider, and folks with  
5 full-time jobs are obviously are going to be  
6 asked to do a lot of the work. We'll need, I  
7 think, that much time to do an effective job that  
8 we've asked them to do. The cochair of the  
9 committee from the federal government side is  
10 General Gene Harbiger. Gene is from the  
11 Department of Energy, a retired Air Force  
12 four-star with a great deal of experience in the  
13 nuclear and security business during his career  
14 in the Department of Defense. He's now the  
15 director of the Office of Security and Emergency  
16 Operations at DOE, and I would ask him to come  
17 forward and share his thoughts with us as well.

18           GEN. HARBIGER: Well, thanks, Mr.  
19 Secretary. I apologize for my voice. I normally  
20 don't sound like this. It's the job. Six months  
21 ago, I was fat, dumb and happy as a retired  
22 individual down in San Antonio, Texas, when I got

1 a phone call from Secretary Richardson. He said  
2 I want to talk to you. I'd never met the man  
3 before. I came up to Washington. We had a chat.  
4 He said Gene, I want you to be in charge of our  
5 security of our nuclear laboratories; I want you  
6 to fix it. I said hey, I can do that in a heart  
7 beat.

8 Well then, a month-and-a-half later,  
9 after, you know, Joe had done his thing with the  
10 critical infrastructure protection, Secretary  
11 called me back in and said hey, I'm going to give  
12 you another chore. It's National -- it's  
13 critical infrastructure protection; you're going  
14 to do that now. And about 2 weeks later, he said  
15 I don't think you're busy enough, Harbiger; you  
16 got Y2K for the Department of Energy too. So let  
17 me tell you, I'm skating fast over thin ice, and  
18 we're moving out quickly.

19 I got involved initially with your  
20 counterparts on the electrical side of the house,  
21 electrical energy production. And I want to  
22 compliment you. I've been to a few meetings with

1 the electrical folks -- and don't blow my cover  
2 and -- you know, with your buddies on the  
3 electrical side. But the meetings I go with  
4 them, they kind of talk in tongues. I can't  
5 understand what they're saying. But I'm here to  
6 tell you sitting here today, I understood  
7 virtually everything that was said. I'm prepared  
8 to take the end of session quiz when it's all  
9 over.

10 Let me tell you that I've done a lot of  
11 thinking, as Secretary Cheney has indicated,  
12 about terrorism and protection of our  
13 infrastructure. I first started thinking  
14 seriously about this as a colonel in National War  
15 College in 1981. And the consensus of my  
16 thoughts goes something like this. There are  
17 three things that you need to protect against.  
18 First, an act of God, and I'm sure some of you  
19 have thought a lot about that, things you have  
20 absolutely no control over: lightening strikes,  
21 tornados, that sort of thing; a malicious  
22 insider, and we got caught on this one;

1 terrorists, and that's the area that we're  
2 primarily going to be focusing on.

3 It is a very real problem. And as a  
4 matter of fact, just to show you how real it is  
5 here inside the Beltway, the number one terrorist  
6 target in the world today, ladies and gentlemen,  
7 is Washington, D.C. The FBI has just stood up a  
8 50-person response group that's on duty 24 hours  
9 a day to respond to potential terrorist acts. I  
10 mean, this is just not because of Y2K; this is  
11 365 days a year. On any given day in Washington,  
12 D.C., there are from three to six suspicious  
13 parcels or bags or vehicles that are met with by  
14 this emergency response team.

15 And I don't need to go over the litany  
16 of the terrorist attacks that have occurred over  
17 the past just 6 years. But, you know, just a  
18 few: the World Trade Center, February 5, 1993,  
19 six killed, 1000 injured; Oklahoma City, almost  
20 170 killed, 500 injured; the subway attack in  
21 Tokyo, 19 killed, 5500 injured. And we had our  
22 first no-kidding international cyberterrorism

1 event that occurred in August 1997 when the Black  
2 Tiger terrorist group conducted a massive  
3 terrorist cyber attack against the Sri Lankan  
4 embassies all over the world.

5 We in the government look at the  
6 critical infrastructure from a paradigm that  
7 looks at you from three -- looks at us from three  
8 tiers. Tier 1 is the national security systems,  
9 the kinds of things I was worried about in my  
10 last job as commander of chief of our nation's  
11 nuclear forces. Tier 2 is the federal government  
12 in its entirety. And I will tell you that for  
13 fiscal year 2000, the government is spending \$1.5  
14 billion for critical infrastructure protection.

15 And Tier 3, that's you, the private  
16 sector; by far, the largest. And as the  
17 Secretary pointed out, there are a number of  
18 different sectors here: energy, transportation,  
19 information technology, banking and finances, and  
20 services. And I'll be very candid with you, the  
21 energy and transportation are the two that are  
22 lagging the other three sectors. Your concerns

1 are no big surprises to me, and I've got a lot of  
2 feedback in talking to various people in the  
3 electrical side of the house and to some of you  
4 on the petroleum side.

5 Your concerns, customer trust,  
6 protection of proprietary information, as the  
7 Secretary just pointed out, encryption and key  
8 management technology, insider threats, secure  
9 remote access, theft of services data or  
10 resources, legal issues. My commitment to you is  
11 to work with Secretary Cheney to pull this all  
12 together and to make sure we do what's right for  
13 the country and your industry.

14 I've got a Ph.D., Paula Scalingi, Dr.  
15 Paula Scalingi, who's going to be the cochair of  
16 the subcommittee with Chuck Domini, and we're  
17 going to be working very, very carefully and  
18 closely with you over the coming year. And I  
19 look forward to working with Secretary Cheney in  
20 preparing your industry to cope with these very  
21 real threats that are out there today. Thank  
22 you, sir.



1 (Applause)

2 CHAIRMAN FOSTER: Does anyone have any  
3 questions for Gene or Dick about this critical  
4 infrastructure study? Yes, Dan?

5 A PARTICIPANT: I've got a  
6 (Indiscernible) question of General Harbiger. We  
7 only have 15 days to go. Do you want to say  
8 anything about your views on Y2K and the energy  
9 industry right now?

10 GEN. HARBIGER: Well, let me tell you  
11 since I'm in charge of the Y2K thing, my  
12 changeover to the new millennium is going to be  
13 in the underground command center at the  
14 Forestall (ph) Building on Constitution Avenue.  
15 My wife has told me she's going to have a good  
16 time; I know I'm not. Let me tell you that I do  
17 not see a problem with Y2K-related issues. I  
18 think you're going to see some major hiccups.  
19 The first country that'll go through Y2K will be  
20 New Zealand and the far eastern part of Russia.

21 I think you'll see some minor hiccups  
22 as we go through that period from the first

1 countries going by Y2K at 6 o'clock Eastern  
2 Standard Time on the 31st until the last, America  
3 Samoa, goes through about 6 o'clock in the  
4 morning on the 1st of January. What concerns me  
5 is a terrorist group using the Y2K platform, if  
6 you will, to make a very bold statement. And  
7 that, I think, is the highest probability of  
8 threat that we'll see.

9 For example, the Washington, D.C.,  
10 police department, 3500 people strong, has  
11 canceled all leaves and put everybody on a  
12 12-hour work shift for the 27th of December until  
13 about the 10th of January. And I think that's  
14 the biggest threat we will face.

15 CHAIRMAN FOSTER: Other questions of  
16 Gene or Dick?

17 (No response)

18 CHAIRMAN FOSTER: Thank you very much.  
19 It sounds to me like we've got the right people  
20 and a good plan to deal with this issue, and we  
21 appreciate your help, Dick and Gene.

22 Last night, at a meeting we had, Bob

1     Gee, who's the Assistant Secretary of Energy for  
2     Fossil Energy, made some cogent comments about  
3     how we might talk to people outside the energy  
4     business or the petroleum business about this  
5     natural gas study that we heard earlier. And we  
6     do a great job of talking to one another in this  
7     business. But I thought it might be worth Bob  
8     just repeating some of things he said last night  
9     which might give us a different perspective  
10    about how we talk about this.

11               MR. GEE: Thank you, Joe. Thank you,  
12    Joe. I want to amplify a little bit about what  
13    T.J. just said about the importance of the  
14    report, and then also what Peter just said about  
15    making sure that this report doesn't become just  
16    another report that gets put on the shelf. It's  
17    very important that the NPC communicate to the  
18    outside world the significance of this report.

19               And my suggestion -- I think it's also  
20    shared by T.J. as well as those of us at DOE --  
21    is that the report be communicated not so much as  
22    one that simply advocates the traditional issues

1     that are communicated by the oil and gas sector,  
2     such as access, which is obviously very critical  
3     to the long-term continuity of your industry.  
4     But that the value of the report be placed in  
5     context of the role of natural gas that continues  
6     to play, and can play, in maintaining clean,  
7     reliable, affordable energy for a growing economy  
8     for the next decade, decade-and-a-half.

9             And that unless certain measures are  
10    taken on a near-term, immediate basis, that that  
11    role will be jeopardized and that those values,  
12    clean, reliable, affordable energy, will not be  
13    met. I think that is the important message of  
14    the report. And that's the way I think, I would  
15    prefer that, this report be communicated not only  
16    within your membership and not only for those who  
17    follow the oil and gas sector, but for the  
18    general public and to Congress to understand  
19    exactly why this report is so significant.

20            It is the first occasion where the  
21    industry has been able to sit down in a  
22    collective setting outside of antitrust concerns,

1     because you've been asked to undertake this study  
2     by the government, to give us your best  
3     evaluation of what government needs to do in  
4     partnership with the private sector to maintain  
5     natural gas as a viable significant fuel for the  
6     21st century. And I think that the message you  
7     need to communicate is that you have a number of  
8     issues certainly that you feel are closely held  
9     that you've been advocating certainly.

10                 But also, it implicates on a  
11     cross-cutting basis, other sectors of the economy  
12     that delve into areas that the government needs  
13     to work with closely with the private sector,  
14     such as education: where are you going to find  
15     the human resource talent to fill the gap for the  
16     declining number of petroleum engineers in your  
17     sector? Where are you going to find the  
18     additional financing, the vehicles you need to --  
19     from the financial community to build out that  
20     1.5 TCF of additional -- \$1.5 trillion investment  
21     you're going to need for the next  
22     decade-and-a-half?

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1                   And I think those are the messages that  
2     I think would resonate not only throughout any  
3     administration through the -- an interagency  
4     working group, but also resonate in the halls of  
5     Congress and involve the American public in this  
6     very important debate. And I think that's the  
7     important message from the study. Thank you.

8                   CHAIRMAN FOSTER: Vic Beghini, who was a  
9     long term Chair of the NPC Finance Committee,  
10    retired from his company, Marathon, on November the  
11    1st.

12                  And I have been -- we've been fortunate to  
13    get Ken Lay to agree to serve as our Finance Chair  
14    for the NPC. And he'll give the report for the  
15    Finance Committee. Ken?

16                  MR. LAY: I suppose it's kind of a sign of  
17    the season, but I'm also losing my voice (Laughter).  
18    But I was thinking walking up here, that probably a  
19    lot of you in the audience have been hoping for that  
20    for a long time (Laughter).

21                  The Finance Committee did meet this  
22    morning to review the financial status of the

1 council. Representatives Ernst & Young, our  
2 independent outside auditors, were at the meeting,  
3 and they reviewed the audit report, or we did, for  
4 the calendar year 1998.

5 Based on this review, I'm pleased to  
6 report that Ernst & Young gave us a clean report.  
7 And then these are -- became a lot more important  
8 for associations like ours in this city, as of the  
9 last couple years or so.

10 Our accounting procedures and controls  
11 received high marks, and the financial condition of  
12 the counsel is strong.

13 We also reviewed calendar year 1999  
14 expenditures and receipts, including projection for  
15 the rest of the year. Indeed, even including the  
16 three studies that you heard about today, we will  
17 spend about \$3.6 million this year. But we will  
18 come in a little bit below our budget for a slight  
19 surplus.

20 We then, of course, discussed the proposed  
21 budget for next year, and we recommend approval of a  
22 budget of about \$2.9 million next year. So of

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 course, somewhat lower than this year, with less  
2 steady activity.

3 The Finance Committee does not recommend,  
4 though, however, that we fully fund next year's  
5 budget from membership contributions in year 2000.

6 As certainly some of you will recall, we  
7 reduced contributions or dues 20% last year, and 10%  
8 the year before, and made up the difference out of  
9 our contingency fund.

10 But of course, to keep doing that, we very  
11 quickly will run out of the contingency fund. So,  
12 we recommend that in fact, with the industry now  
13 somewhat more stable than it was the last couple of  
14 years, that we restore that 20% reduction that we  
15 did a couple of years ago, which will mean the dues  
16 will still be about 10% below where they were in  
17 1996.

18 And with that, we'll be requesting about  
19 \$2.4 million from the membership. And of course, to  
20 make up the difference out of the contingency fund.

21 We think this fairly modest increase  
22 certainly is justified, and hopefully, will not have



1 any significant impact on our membership.

2 Finally, we recommend that Ernst & Young  
3 be re-appointed as our independent outside auditors  
4 for calendar year 2000. And with that, Mr.  
5 Chairman, I would -- this completes my report. And  
6 I'd recommend adoption of it.

7 CHAIRMAN FOSTER: Do I hear a second?

8 A PARTICIPANT: Second.

9 CHAIRMAN FOSTER: Any questions or  
10 discussion?

11 (No response heard.)

12 CHAIRMAN FOSTER: Those in favor of the  
13 motion indicate by saying aye.

14 GROUP: Aye.

15 CHAIRMAN FOSTER: Opposed, no?

16 (No response heard.)

17 CHAIRMAN FOSTER: Motion carries. Thank  
18 you, Ken. Good report. The next committee we'll  
19 hear from is the Nominating committee.

20 As many of you know, Carlos Chandler, who  
21 we memorialized earlier, served as Chairman of that  
22 committee for 13 years. And we wanted to find

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 someone to succeed him that we felt would be around  
2 for awhile.

3 And we figured Ray Hunt was not likely to  
4 get merged or sold out of the job (Laughter). And  
5 we figured that he could get most people to return  
6 his phone calls. And those are the kind of guys you  
7 want as the Chairman of the Nominating committee.  
8 (Laughter) So, Ray?

9 MR. HUNT: Thank you, Mr. Chairman. The  
10 way I figured, this is the most dangerous spot of  
11 the program. I'm the only thing standing between  
12 this group and lunch. (Laughter)

13 The Nominating Committee met yesterday,  
14 and our charge is to present at this meeting, our  
15 nominations for the Chair and Vice Chair of the NPC,  
16 members of the Agenda Committee and its Chairman,  
17 members of the Appointment Committee and its  
18 Chairman, and five at large members for the co-  
19 chair's coordinating committee. And Mr. Chairman, I  
20 would suggest that you should do this in one motion.

21 After a very spirited and contested  
22 primary for NPC Chair, the committee, nevertheless,

1     nominates Archie Dunham to serve this next year as  
2     Chair. Bill Wise as Vice Chair.

3             For the Agenda Committee, we would propose  
4     Bob Allison, Dick Cheney, Dick Farman, Bob Fri,  
5     Larry Fuller, Ray Hunt, John Miller, Lee Raymond,  
6     Rich Richard, and Dan Yergin as members of the  
7     Agenda Committee, with Larry Nichols serving as its  
8     Chair.

9             And for the Appointment Committee, George  
10    Alcorn, Dave Biegler, Peter Bijur, Bob Campbell,  
11    Luke Corbett, Claiborne Deming, Bobby Parker, Dick  
12    Terry, Lou Ward, Irene Wischer, with Bob Palmer  
13    serving as the Chair of the Appointment Committee.

14            And the at large members, five of which  
15    are proposed and elected by the membership for the  
16    co-chair's coordinating committee: We would propose  
17    Peter Bijur, Bob Campbell, Claiborne Deming, Matt  
18    Simmons and Hank Trip.

19            Mr. Chairman, I would put that in the form  
20    of a motion that these individuals serve in those  
21    capacities until -- well, for the balance of the  
22    year.

1 CHAIRMAN FOSTER: Do I hear a second to  
2 that motion?

3 A PARTICIPANT: Second.

4 CHAIRMAN FOSTER: Those in favor  
5 indicate -- well, do we have any discussion  
6 (Laughter) or nominations from the floor?

7 (No response heard.)

8 CHAIRMAN FOSTER: Those in favor indicate  
9 by saying aye.

10 GROUP: Aye.

11 CHAIRMAN FOSTER: Opposed, no?

12 (No response heard.)

13 CHAIRMAN FOSTER: Motion carries. Good  
14 work, Ray.

15 Well, congratulations to you for having  
16 nominated and elected an outstanding leadership in  
17 the year ahead. We've got Archie, who is the leader  
18 of an integrated, international oil company.

19 Bill Wise, who has a coast to coast  
20 natural gas pipeline operation with electric -- with  
21 power generation, and a little bit of E&P, as well.

22 Larry Nichols, Chairman of the Agenda

1 Committee, one of the leading publicly owned  
2 independents.

3 Bob Palmer, who has been around this  
4 council for many years, and who knows the service  
5 and contractor side of the business inside out. And  
6 of course, Ray Hunt and Ken Lay, serving as head of  
7 their respective committees.

8 So, I think the leadership of this  
9 organization is very strong, and we should be very  
10 proud that this council has that kind of leadership.

11 This is my last meeting as Chair of the  
12 council. And it's one I've certainly looked forward  
13 to, I'd have to say.

14 But on the other hand, I want to say that  
15 it's been a great privilege and a great pleasure to  
16 serve as Chairman of the National Petroleum Council.

17 I've been involved in counsel activities  
18 for a number of years, and I've served on a number  
19 of committees as a participant. And I have to say,  
20 one of the things that I admire the most about the  
21 National Petroleum Council is the objectivity with  
22 which it approaches issues.

1           It really is true that when we get  
2   involved in a joint study with the DOE or government  
3   representatives, that most of us in the industry  
4   sort of check our company hats at the door.

5           And we really analyze issues with an  
6   effort to see what's best for the country and what's  
7   best for the industry. And company viewpoints and  
8   industry segment viewpoints sort of get set aside.

9           And as a result of that, I think the NPC  
10   has created a set of reports that represent not only  
11   great references, but address current issues very  
12   well. And I think you have seen that today with  
13   this natural gas study that we heard.

14           And in addition to that, the NPC not only  
15   is objective, but I think that the process is almost  
16   as important as the product, as these reports are  
17   generated.

18           And I think that the people that worked on  
19   that gas study would tell you that the relationships  
20   that they developed, the understanding they gained  
21   of the other parts of the business was worth at  
22   least as much as -- to them as the conclusions that

1 they arrived at.

2 And I think certainly, that 1992 gas study  
3 had process as one of its real benefits. I think a  
4 lot of communication began to take place in the  
5 industry, the gas industry, to make it more market  
6 sensitive as a result of the process that that NPC  
7 group went through at that time. And I think it is  
8 continuing.

9 So, it's the objectivity and the process  
10 that I think are very important about the NPC. We  
11 can fill a role that no advocacy organization really  
12 can.

13 And we need to continue to adhere to our  
14 principles as a -- playing it straight and honest  
15 and doing the most objective job we can.

16 I also want to say just a word of thanks  
17 to the NPC staff. To Marshall Nichols and John and  
18 Andy and Pam, who have been very helpful to me.

19 Marshall, I think, is a consummate  
20 facilitator. In some organizations, the Executive  
21 Director might tend to manipulate the membership.  
22 But Marshall basically tries to make it easy for the

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

1 leadership and the membership to do their jobs  
2 effectively.

3 And I think he does the same thing with  
4 respect to these study groups. And so, I'm very  
5 appreciative of the support the NPC staff has  
6 provided.

7 So, it's been a great pleasure for me to  
8 serve here. And I thank you very much for the  
9 opportunity. And I'd like to ask Archie Dunham, the  
10 incoming Chair, to say a few words at this time.

11 (Applause)

12 MR. DUNHAM: Thank you, Joe. I just want  
13 you to know that Ray Hunt does not serve on the  
14 Conoco (ph.) compensation committee (Laughter). But  
15 I'm lobbying to become one of his children.

16 (Laughter)

17 But I do accept this very high paying  
18 responsibility with enthusiasm and with humility.  
19 I've known Joe Foster for 20 years. First, as an  
20 exceptional executive at Teneco (ph.), on the  
21 upstream side of Teneco.

22 And then, in the last ten or 15 years, as



1 Chairman of Newfield. And he's been really one of  
2 the most successful, I think, explorers, especially  
3 in the Gulf of Mexico.

4 And so, it's a tremendous honor for me to  
5 follow Joe. I look forward to working with this  
6 distinguished council, and with the Secretary of  
7 Energy to enhance the energy security of our nation.

8 And I look forward to Joe's continuing  
9 involvement and leadership in this council. And I  
10 know we're going to have a great year. And I  
11 especially look forward to working with Marshall and  
12 the staff. So, thank you very much.

13 (Applause)

14 CHAIRMAN FOSTER: The only other thing I  
15 would have to say is that we've got a great piece of  
16 work that was done by the Natural Gas Committee.  
17 This is not an advocacy organization.

18 We're limited in certain things we can do  
19 in terms of publicizing and marketing and efforts  
20 like that. And I think that you, as individual  
21 members of this council, need to think about how you  
22 might utilize this work to be helpful in getting the

1 message out, and in seeing that some of these  
2 recommendations get applied.,

3 So, this brings us to the end of today's  
4 meeting. Does any other -- any member have any  
5 desire to be recognized or any comments or questions  
6 at this point?

7 (No response heard.)

8 CHAIRMAN FOSTER: Before we adjourn, just  
9 let me announce that in about five minutes,  
10 following the close of this meeting, the people here  
11 at the head table will make themselves available to  
12 talk to the press, if there are any here, and have  
13 any questions.

14 And I would ask that when the meeting is  
15 adjourned, that any press people that want to  
16 address some questions to us, come forward.

17 Do I hear a motion to meeting adjourned?

18 A PARTICIPANT: So moved.

19 CHAIRMAN FOSTER: Moved and seconded.  
20 Those in favor say aye.

21 GROUP: Aye.

22

1 CHAIRMAN FOSTER: Meeting is adjourned.

2 Thank you very much. ,

3 (Tape recording ended.)

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

## 1 CERTIFICATE OF TRANSCRIBER


2 I, Joseph M. Parent, Tape  
3 Transcriptionist, do hereby certify that the  
4 foregoing pages are a true and accurate  
5 transcription, made by me to the best of my  
6 ability, from a copy of a tape recording provided  
7 to Shirley Jones & Associates; that any inaudible  
8 or unintelligible tape segments are  
9 parenthetically indicated within the body of the  
10 transcript; that the proper designations of  
11 speakers were not always clear from the  
12 recording; and that I am neither counsel for,  
13 related to, nor employed by any of the parties to  
14 the action in which this proceeding took place;  
15 and, further, that I am not a relative or  
16 employee of any attorney or counsel employed by  
17 the parties thereto, nor financially or otherwise  
18 interested in the outcome of the action.

19

20

21

22

  
-----

JOSEPH M. PARENT, Transcriber

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

## 1 CERTIFICATE OF TRANSCRIBER

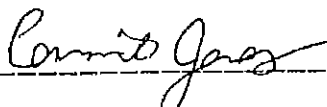
2 I, Connie Jones,, Tape  
3 Transcriptionist, do hereby certify that the  
4 foregoing pages are a true and accurate  
5 transcription, made by me to the best of my  
6 ability, from a copy of a tape recording provided  
7 to Shirley Jones & Associates; that any inaudible  
8 or unintelligible tape segments are  
9 parenthetically indicated within the body of the  
10 transcript; that the proper designations of  
11 speakers were not always clear from the  
12 recording; and that I am neither counsel for,  
13 related to, nor employed by any of the parties to  
14 the action in which this proceeding took place;  
15 and, further, that I am not a relative or  
16 employee of any attorney or counsel employed by  
17 the parties thereto, nor financially or otherwise  
18 interested in the outcome of the action.

19

20

21

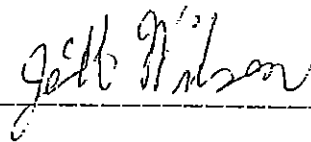
22

  
\_\_\_\_\_  
CONNIE JONES, Transcriber

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842

## 1 CERTIFICATE OF TRANSCRIBER

2 I, NAME HERE, Tape Transcriptionist,  
3 do hereby certify that the foregoing pages are a  
4 true and accurate transcription, made by me to  
5 the best of my ability, from a copy of a tape  
6 recording provided to Shirley Jones & Associates;  
7 that any inaudible or unintelligible tape  
8 segments are parenthetically indicated within the  
9 body of the transcript; that the proper  
10 designations of speakers were not always clear  
11 from the recording; and that I am neither counsel  
12 for, related to, nor employed by any of the  
13 parties to the action in which this proceeding  
14 took place; and, further, that I am not a  
15 relative or employee of any attorney or counsel  
16 employed by the parties thereto, nor financially  
17 or otherwise interested in the outcome of the  
18 action.

19   
20 \_\_\_\_\_

21 JILL WILSON, Transcriber  
22

SHIRLEY JONES & ASSOCIATES, INC.  
(301) 431-3900 & (202) 775-1842